

CENTRALIZED CONTRACTS GROUP

NIT No.: TPCODL/CCG/23-24/40

Open Tender Notification

for

Supply, Installation, Testing & Commissioning SITC of Security information and Event Management (SIEM) and Security Orchestration and Automated Response (SOAR) in HA with Perpetual License including 05-year Warranty and Support.

Tender Enquiry No.: TPCODL/CCG/23-24/040**Due Date for Bid Submission: 22nd October' 2023.**

**Centralized Contracts Group
(A TATA Power and Odisha Government Joint Venture)TP
Central Odisha Distribution Limited
1st Floor, Anuj Building, Plot No.29, Satya Nagar, Bhubaneswar – 751007**

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NIT No.: TPCODL/CCG/23-24/40

Tender Enquiry No - TPCODL/CCG/23-24/040

Tender Enquiry No.	Work Description	EMD (Rs.) *	Tender Fee (Rs.) incl. of GST**	Last Date and Time for payment of Tender Fee
TPCODL/CCG/23-24/041	Supply, Installation, Testing & Commissioning SITC of Security information and Event Management (SIEM) and Security Orchestration and Automated Response (SOAR) in HA with Perpetual License including 05-year Warranty and Support.	7,00,000	5,000	12.10.2023

* EMD is exempted for MSMEs registered in the State of Odisha.

** MSMEs registered in the State of Odisha shall pay tender fee of Rs. 1,000/- including GST. For details of MSME norms, pls refer "Annexure A" below.

INFORMATION TO THE BIDDERS TO PARTICIPATE IN E-OPEN TENDER SYSTEM OF TPCODL**Steps for E-tender submission:**

Bids are to be submitted only through an online e-procurement platform, ARIBA. Any other form of bid submission will not be accepted. Online Link for submission of bid through ARIBA will be sent only after confirmation of payment of tender fee from bidder.

Step 1: The bidder can get primary information about the tender from the Newspaper advertisement / TPWODL/TPNODL/TPSODL website <www.tpcentralodisha.com> and can download the tender document from the above website.

Step 2: Non-Refundable Tender Participation Fee, as indicated in tender document, to be submitted before last date of tender fee payment, in the form of direct deposit/NEFT/RTGS in the following bank account.

Account Name: TP Central Odisha Distribution Limited Bank
Name: State Bank of India,
IDCO Towers, Bhubaneswar Bank
Account No.: 10835304915IFSC
Code: SBIN0007891

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Step 3: Eligible and Interested bidder to send an email the documents duly signed and stamped letter on Bidder's letterhead, with following details, expressing their intent to bid against above tender:

Sl. No	Description	Bidder's Response
i)	Tender Enquiry No.	
ii)	Description of materials / Works Tendered	
iii)	Name and address of the bidding company	
iv)	Name of the authorized contact person	
v)	Contact No. authorized person	
vi)	E-mail Id of the where online ARIBA link to be mailed.	
vii)	Tender Fee details (Amount / NEFT-RTGS UTR No / Date), Ref step 2 above	
viii)	GST No. of bidder	
ix)	MSME Certificate, wherever applicable	
x)	Postal address of bidder for return of EMD BG	

The E-mail should be sent to saurabh.kumar@tpwesternodisha.com with copy to vipin.chauhan@tpnodl.com before "Last date and time for payment of Tender Participation Fee".

Step 4: On receipt of the document as mentioned in Step 3 above and after due verification of the same, ARIBA link for participation in the tender will be sent to bidder's mail address from ARIBA system.

Step 5: In this mail there will be an online link as **Click Here** to participate in the tender.

Step 6: Click "**Click Here**" to access this event.

Step 7: If the bidder is bidding for the first time for CCG through ARIBA site, then please "SignUP" by creating User Name and password as mentioned in Sign Up page. Please follow the process, as mentioned in the Sign-up page, during creation of User Name and password. Also, a simple one-page registration screen will open for first time users. All (*) marks are the mandatory field to be filled in.

Those who already have User Name and password for accessing ARIBA events, they can LOGIN using same User Name and password.

If bidder has got User name and password for their other customer, same will not be applicable for TPWODL/TPNODL/TPSODL

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Step 8: You will be able to see the RFQ.

Step 9: After review and downloading of all documents click on **"Review Pre-requisites."**

Step 10: Review and accept **"Bidder Agreement"**.

Step 11: You can see attached pdf tender document against clause no 1.1.1 (Introduction).

Step 12: Vendor must attach pdf version of technical bid in the relevant section/field/clause and should not attach any priced document.

The price schedule is attached in relevant section/field/clause. The same must be downloaded and the price and tax details should be filled in the prescribed format. The same should be submitted on the Bidder's letter head with signature and seal of the authorized personnel of the Bidder. The PDF version of this price bid to be attached in the relevant section/field/clause. In the Price Bid, all the unit price and taxes & duties should be in the provided format. Put "0" (ZERO) in the fields wherever not applicable.

Step 13: After successfully putting Techno commercial offer and price part then click on **"Submit Entire Response."**

Note: Once user ID and password created, bidder can also login to ARIBA site through the following URL:

<https://service.ariba.com/Sourcing.aw/124997008/aw?awh=r&awssk=oxt0s1BN&dard=1>

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Annexure-A**Preferential norms for procurement from MSMEs registered in the State of Odisha****1) Tender Fees**

To participate in the tender, MSMEs registered in the State of Odisha shall pay Rs.1,000/- including GST towards cost of tender paper.

2) Earnest Money Deposit (EMD)

EMD shall be exempted for MSME Bidders registered in the State of Odisha. However, the Bidder shall be barred from participating in the tendering process for a period of 2 years in case it backs-out post award of the contract.

3) Qualification Requirement for Open Tenders

Qualification Requirement of Financial Turnover for MSME registered in the State of Odisha shall be reduced to 20% of the existing criteria.

For experience, instead of relying on the volumes / value of earlier Supplies / Projects, assessment of the Bidder shall be done based on feedback from Customers. Past performance experience at Tata Power and its Group Companies shall supersede feedback from other Customers.

4) Reservation for MSME

It shall be mandatory to procure at least 20% of the total volume of the procurement from MSME registered in the State of Odisha (however, it shall not apply where goods/services are not available with the MSME), subject to matching L1 discovered prices and meeting technical specifications including quality requirements.

5) Performance Bank Guarantees

Performance Bank Guarantee for MSME registered in the State of Odisha shall be 25% of the value prescribed.

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Definition & Introduction of Centralized Contracts Group

The Centralized Contracts Group (CCG) is a shared services group of all the 4 Discoms. (TPCODL, TPNODL, TPSODL & TPWODL) in Odisha. The contract finalized by CCG shall be used by 4 Discoms to execute the work.

1.0 Event Information**1.1. Scope of work**

Bids are invited from interested Bidders for the **Supply, Installation, Testing & Commissioning of the Firewall software** as per the Technical Specification mentioned in this Tender document at the designated stores of TPNODL/TPWODL/TPSODL on "FOR basis".

1.2. Availability of Tender Documents

Please refer "Procedure to participate in the e-tender".

1.3. Calendar of Events

(a)	Date of availability of tender documents on the websites of TPCODL/TPNODL/TPSODL/TPWODL	30.09.2023
(b)	Last date and time of Payment of Tender Fee	12.10.2023
(c)	Last Date of receipt of pre-bid queries if any	15.10.2023, 17:00 Hours
(d)	Last Date of Posting Consolidated replies to all the pre-bid queries as received	18.10.2023, 17:00 Hours
(e)	Last date and time of receipt of Bids	22.10.2023, 17:00 Hours

Note: In the event of last date specified for submission of bids and date of opening of bids is declared as a closed holiday for TPCODL's office, the last date of submission of bids and date of opening of bids will be the day following working day at appointed times.

1.4 Mandatory documents required along with the Bid:

- 1.4.1 Tender Fee.
- 1.4.2 Proper authorization letter/ Power of Attorney to sign the tender on the behalf of bidder.
- 1.4.3 EMD of requisite value and validity
- 1.4.4 Copy of PAN, GST registration (In case any of these documents is not available with the bidder, same to be explicitly mentioned in the 'Schedule of Deviations')
- 1.4.5 Requisite Documents for compliance to Qualification Criteria mentioned in Clause 1.7.

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- 1.4.6 Acceptance of Specification, drawing with filled in GTP as per Annexure II.
- 1.4.7 Duly signed and stamped 'Schedule of Deviations' as per Annexure III on bidder's letter head.
- 1.4.8 Duly signed and stamped 'Schedule of Commercial Specifications' as per Annexure IV on bidder's letter head.
- 1.4.9 Duly filled in Annexure V and VI.
- 1.4.10 Duly filled format for furnishing the details of the supplies made as proof of experience.

Please note that in the absence of any of the above documents, the bid submitted by a bidder shall be liable for rejection.

1.5. Deviation from Tender

Normally, deviations to tender terms are not admissible and the bids with deviation are liable for rejection. Hence, the bidders are advised to refrain from taking any deviations on this Tender. Still in case of any deviations, all such deviations shall be set out by the Bidders, clause by clause in the 'Annexure III - Schedule of Deviations' and same shall be submitted as a part of the Technical Bid.

1.6. Right of Acceptance/Rejection

Bids are liable for rejection in absence of following documents:

- i. EMD of requisite value and validity.
- ii. Tender fee of requisite value.
- iii. Price Bid as per the Price Schedule mentioned in Annexure I (BOQ)
- iv. Necessary documents against compliance to Qualification Requirements mentioned at Clause 1.7 of this Tender Document.
- v. Filled in Schedule of Deviations as per Annexure III.
- vi. Filled in Schedule of Commercial Specifications as per Annexure IV.
- vii. Signed and filled in Specification and GTP as per Annexure II.
- viii. Duly filled and signed Annexure V and VI.
- ix. Receipt of Bid within the due date and time.

CCG reserves the right to accept/reject any or all the bids without assigning any reason thereof.

1.7 Qualification Criteria:

- A. The average annual turnover requirement of the bidder shall be a minimum of Rs.10.0 Crore (average of best three Financial year out of five Financial years shall be considered - FY 18-19, FY 19-20, FY 20-21, FY 21-22 & FY22-23). Copy of audited Balance Sheet and P&L Account to be submitted in this regard. Qualification Requirement of Financial Turnover for MSME registered in the State of Odisha shall be reduced to 20% of the existing criteria.
- B. The bidder should either be an OEM or an authorized channel partner of OEM. In case the Bidder is a channel partner of the OEM, the Bidder shall submit an Authorization Letter certified from OEM in this regard. The bidder must have at least 1 or more of the same OEM certified engineers. Installation will be carried out by OEM personnel only. All the compliances should be submitted in the Bidder's letter head.

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- C. The Bidder should be Company registered in India with its branch/alternate office at Odisha/Eastern region of India. The Bidder shall submit an undertaking with its complete office address, in this regard.
- D. The Bidder should be a CMMI Level - 3 or CMMI Level - 5 company. An undertaking to be submitted in this regard.
- E. The bidder should have executed similar works for cumulative 6 Crore INR during last 3 years. Copy of work orders / completion certificate to be submitted in this regard. In case the Bidder have previous association with Tata Power or TPDDL/TPCODL / TPNODL / TPSODL / TPWODL/Discoms/Utilities/Industries/PSU for supply of similar product, performance feedback of the same will be solely considered irrespective of the performance certificate issued by bidder's other customer.
- F. The bidder must have all statutory compliance like valid PAN, GSTN etc. The bidder must submit a copy of all these registrations.

1.8. Marketing Integrity

We have a fair and competitive marketplace. The rules for bidders are outlined in the General Condition of Contracts. Bidders must agree to these rules prior to participating. In addition to other remedies available, CCG reserves the right to exclude a bidder from participating in future markets due to the bidder's violation of any of the rules or obligations contained in the General Condition of Contracts. A bidder who violates the market place rules or engages in behavior that disrupts the fair execution of the marketplace, may result in restriction of a bidder from further participation in the marketplace for a length of time, depending upon the seriousness of the violation. Examples of violations include, but are not limited to:

- Failure to honor prices submitted to the market place.
- Breach of terms as published in TENDER/NIT

1.9. Supplier Confidentiality

All information contained in this tender is confidential and shall not be disclosed, published, or advertised in any manner without written authorization from TPWODL/TPNODL/TPSODL. This includes all bidding information submitted to TPWODL/TPNODL/TPSODL. All tender documents remain the property of TPWODL/TPNODL/TPSODL, and all suppliers are required to return these documents to TPCODL upon request. Suppliers who do not honor these confidentiality provisions will be excluded from participating in future bidding events.

2.0 Evaluation Criteria

- The bids will be evaluated technically and on qualifying criteria of tender terms and conditions.
- The bids will be evaluated commercially on an individual item basis (all-inclusive lowest cost at item level) for the complete tender as calculated in Schedule of Items [Annexure I].
- Bidder must mandatorily quote against each item of Schedule of Items [Annexure I]. Failing to do so, CCG may reject the bids.

NOTE: In case a new bidder is not registered with TPWODL/TPNODL/TPSODL, factory inspection and evaluation shall be carried out to ascertain bidder's manufacturing capability and quality procedures. However,

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TP Central Odisha Distribution Limited



TP Northern Odisha Distribution



TP Southern Odisha Distribution Limited



TP Western Odisha Distribution Limited

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TPWODL/TPNODL/TPSODL reserves the right to carry out factory inspection and evaluation for any bidder prior to technical qualification.

In case a bidder is found as Disqualified in the factory evaluation, their bid shall not be evaluated any further and shall be summarily rejected. The decision of TPWODL/TPNODL/TPSODL shall be final and binding on the bidder in this regard.

2.1 Price Basis: Price will be fixed and firm during the contractual period.

3.0 Submission of Bid Documents.

3.1 Bid Submission

Bidders are requested to submit their offer in line with this Tender document through e-tendering process.

Please note all future correspondence regarding the tender, bid submission, bid submission date extension, Pre-bid query etc. will happen only through E-Tender system (Ariba).

No e-mail or verbal correspondence will be responded. All communication will be done strictly with the bidder who has done the above step to participate in the Tender.

Bids shall be submitted in 3(Three) parts:

FIRST PART: "EMD" as applicable shall be submitted. The EMD shall be valid for 210 days from the due date of bid submission in the form of Bank Guarantee / Bank Draft / Bankers Pay Order (issued from a Scheduled Bank) online NEFT/ RTGS transfer favoring 'TP Central Odisha Distribution Limited' payable at Bhubaneswar. The EMD BG must be strictly in the format as mentioned in the General Condition of Contract, failing which it shall not be accepted by CCG and the bid as submitted shall be liable for rejection. A separate non-refundable tender fee of the stipulated amount also needs to be transferred online through NEFT/ RTGS in case the tender document is downloaded from our website.

TPCODL Bank Details for transferring Tender Fee and EMD is as below:

Account Name: TP CENTRAL ODISHA DISTRIBUTION LIMITED

Bank Name: SBI, IDCO Towers, Bhubaneswar

Bank Account No.: 10835304915

IFSC Code: SBIN0007891

Note: EMD is preferred in the form of Bank Guarantee and to be delivered at the following address. However, in view of the present situation if Bidder is finding it difficult to make and submit BG for EMD amount, they can do online transfer of EMD amount in the above-mentioned Account and submit proof of the same as part of Bid Submission.

Please note that in such a case, Tender Fee and EMD should be strictly 2 separate transactions.

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Please note as return of EMD from Bank Account is non-standard practice and the same may take more time than return of EMD BG.

EMD Original Hard Copy shall be delivered at the following address in Envelope clearly indicating Tender Reference/ Enquiry Number, Name of Tender and Bidder Name

**Chief – Centralized Contracts Group
TP Central Odisha Distribution Limited
1st Floor, Anuj Building, Plot No. 29, Satya Nagar, Bhubaneswar- 751007**

EMD shall be exempted from MSME registered in the State of Odisha. However, Bidder shall be barred to participate in the tendering process for a period of 2 years in case it backs out post award of the contract.

SECOND PART: “TECHNICAL BID” shall contain the following documents:

- i) Requisite Documents for compliance with Qualification Criteria mentioned in Clause 1.7 and clause no.1.4.
- ii) Type Test Certificate of Lightning Arrester of same or higher rating.
- iii) Acceptance of Specification as per Annexure II.
- iv) Duly signed and stamped ‘Schedule of Deviations’ as per Annexure III on bidder’s letter head.
- iv) Duly signed and stamped ‘Schedule of Commercial Specifications’ as per Annexure IV on bidder’s letterhead.
- v) Duly filled in Annexure V and VI.
- vi) Proper authorization letter/ Power of Attorney to sign the tender on the behalf of bidder.
- vii) Copy of PAN, GST registration (In case any of these documents is not available with the bidder, same to be explicitly mentioned in the ‘Schedule of Deviations’)

The technical bid shall be properly indexed and is to be submitted through CCG's E-tender System (Ariba) only. Hard Copy of Technical Bids need not be submitted.

THIRD PART: “PRICE BID” shall contain only the price details and strictly in format as mentioned in Annexure I along with explicit break up of basic prices and Taxes & duties etc. In case any discrepancy is observed between the item description stated in the Schedule of Items mentioned in the tender and the price bid submitted by the bidder, the item description as mentioned in the tender document (to the extent modified through Corrigendum issued if any) shall prevail.

Price Bid is to be submitted in soft copy through CCG E-Tendering system (Ariba) only. Hard copy of Price Bid not to be submitted.

The EMD in the form of Bank Draft / BG / Bankers Pay Order shall be submitted in original hard copy and then placed in sealed envelope which shall be clearly marked as below:

EMD

“Supply, Installation, Testing & Commissioning of the Firewall software” The Bid prepared by the Bidder, and all correspondence and documents relating to the Bid exchanged by the Bidder and the CCG, shall be written in the English Language. Any printed literature furnished by the Bidder may be written in another Language, provided that this literature is accompanied by an English translation, in which case, for purposes of interpretation of the Bid, the English translation shall govern.

SIGNING OF BID DOCUMENTS:

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The bid must contain the name, residence, and place of business of the person or person making the bid and must be signed and sealed by the Bidder with his usual signature. The names of all the people signing should also be typed or printed below the signature.

The Bid being submitted must be signed by a person holding a Power of Attorney authorizing him to do so, certified copies of which shall be enclosed.

The Bid submitted on behalf of companies registered with the Indian Companies Act, for the time being in force, shall be signed by persons duly authorized to submit the Bid on behalf of the Company and shall be accompanied by certified true copies of the resolutions, extracts of Articles of Association, special or general Power of Attorney etc. to show clearly the title, authority and designation of persons signing the Bid on behalf of the Company. Satisfactory evidence of authority of the person signing on behalf of the Bidder shall be furnished with bid.

A bid by a person who affixes to his signature the word 'President', 'Managing Director', 'Secretary', 'Agent' or other designation without disclosing his principal will be rejected.

The Bidder's name stated on the Proposal shall be the exact legal name of the firm.

3.2 Contact Information

All the bidders are requested to send their pre-bid queries (if any) against this tender through e-mail within the stipulated timelines. The consolidated reply to all the queries received shall be posted on TPCODL/TPNODL/TPSODL/TPWODL website within the stipulated timelines as detailed in calendar of events.

Communication Details:**Package owner:**

Name: Saurabh Kumar

Contact No.: 7004418500

E-Mail ID: saurabh.kumar@tpwesternodisha.com

Head -CCG:

Name: Mr. Vipin Chauhan

Contact No.: 9717393121

E-Mail ID: vipin.Chauhan@tpnodl.com

3.3 Bid Prices

Bidders need to quote for all items as per the Price schedule attached in Annexure I. The bidder shall complete the appropriate Price Schedules included herein, stating the Unit Price for each item & total price with taxes, duties & freight up to destination at various sites of TPWODL/TPNODL/TPSODL. The all-inclusive prices offered shall be inclusive of all costs as well as Duties, Taxes and Levies paid or payable during the execution of the supply work, breakup of price constituents.

Applicable GST to be specified clearly.

The quantity break-up shown elsewhere other than the Price Schedule is tentative. The bidder shall ascertain himself regarding material required for completeness of the entire work. Any items not indicated in the price schedule, but which are required to complete the job as per the Technical Specifications/ Scope of Work/ SLA mentioned in the tender, shall be deemed to be included in prices quoted.

3.4 Bid Currencies

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Prices shall be quoted in Indian Rupees Only.

3.5 Period of Validity of Bids

Bids shall remain valid for 180 days from the due date of submission of the bid.

Notwithstanding clause above, the TPWODL/TPNODL/TPSODL may solicit the Bidder's consent to an extension of the Period of Bid Validity. The request and responses thereto shall be made in writing.

3.6 Alternative Bids

Bidders shall submit Bids, which comply with the Bidding documents. Alternative bids will not be considered. The attention of Bidders is drawn to the provisions regarding the rejection of Bids in the terms and conditions, which are not substantially responsive to the requirements of the bidding documents.

3.7 Modifications and Withdrawal of Bids

The bidder is not allowed to modify or withdraw its bid after the Bid's submission. The EMD as submitted along with the bid shall be liable for forfeiture in such an event.

3.8 Earnest Money Deposit (EMD)

The bidder shall furnish, as part of its bid, an EMD amounting as specified in the tender. The EMD is required to protect CCG against the risk of bidder's conduct which would warrant forfeiture.

The EMD shall be denominated in any of the following form:

- Banker's Cheque/ Demand Draft/ Pay order drawn in favor of TP Central Odisha Distribution Limited payable at Bhubaneswar.
- Online transfer of requisite amount through NEFT/ RTGS.
- Bank Guarantee valid for 210 days after the due date of submission.

The EMD shall be forfeited in case:

- a) The bidder withdraws its bid during the period of specified bid validity.

Or

- b) The successful Bidder does not
- a) accept the Purchase Order, or
 - b) furnish the required Performance Security Bank Guarantee.

3.9 Type Tests (if applicable).

The type tests specified in TPNODL/TPSODL/TPWODL specifications should have been carried out within five years prior to the date of opening of technical bids and test reports are to be submitted along with the bids. If type tests carried out are not within the five years prior to the date of bidding, the bidder will arrange to carry out type tests specified, at his cost. The decision to accept/ reject such bids rests with TPCODL/TPNODL/TPSODL/TPWODL.

4 Bid Opening & Evaluation process.**4.1. Process to be confidential.**

Information relating to the examination, clarification, evaluation and comparison of Bids and recommendations for the award of a contract shall not be disclosed to Bidders or any other persons not officially concerned with such

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process. Any effort by a Bidder to influence the TPWODL/TPNODL/TPSODL processing of Bids or award decisions may result in rejection of the Bidder's Bid.

4.2. Technical Bid Opening

Bids will be opened at CCG Office, Bhubaneswar. All tender bids shall be opened internally by CCG. The presence of any bidder will not be allowed during the bid opening process. A technical bid must not contain any cost information whatsoever.

First the envelope marked "EMD" will be opened. Bids without EMD/cost of tender (if applicable) of required amount/validity in prescribed format, shall be rejected.

Next, the technical bid of the bidders who have furnished the requisite EMD will be opened, one by one.

4.3. Preliminary Examination of Bids/Responsiveness

CCG will examine the Bids to determine whether they are complete, whether any computational errors have been made, whether required sureties have been furnished, whether the documents have been properly signed, and whether the Bids are generally in order. CCG may ask for submission of original documents to verify the documents submitted in support of qualification criteria.

Arithmetical errors will be rectified on the following basis: If there is a discrepancy between the unit price and the total price per item that is obtained by multiplying the unit price and quantity, the unit price shall prevail and the total price per item will be corrected. If there is a discrepancy between the Total Amount and the sum of the total price per item, the sum of the total price per item shall prevail and the Total Amount will be corrected.

Prior to the detailed evaluation, CCG will determine the substantial responsiveness of each Bid to the Bidding Documents including production capability and acceptable quality of the Goods offered. A substantially responsive Bid is one which conforms to all the terms and conditions of the Bidding Documents without material deviation.

Bids determined as not substantially responsive will be rejected by the TPWODL/TPNODL/TPSODL and may not subsequently be made responsive by the Bidder by correction of the non-conformity.

4.4. Techno Commercial Clarifications

Bidders need to ensure that the bids submitted by them are complete in all respects. To assist in the examination, evaluation, and comparison of Bids, TPWODL/TPNODL/TPSODL may, at its discretion, ask the Bidder for a clarification on its Bid for any deviations with respect to the TPWODL/TPNODL/TPSODL specifications and attempt will be made to bring all bids on a common footing. All responses to requests for clarification shall be in writing and no change in the price or substance of the Bid shall be sought, offered, or permitted owing to any clarifications sought by TPWODL/TPNODL/TPSODL.

4.5. Price Bid Opening

Price bids will be opened internally without the presence of any bidder representative. The EMD of the bidder withdrawing or substantially altering his offer at any stage after the technical bid opening will be forfeited at the sole discretion of TPWODL/TPNODL/TPSODL without any further correspondence in this regard.

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CCG reserves the right to conduct a reverse auction (instead of public opening of price bids) for the products/ services being asked for in the tender. The terms and conditions for such reverse auction events shall be as per the Acceptance Form attached as Annexure VI to this document. The bidders along with the tender document shall mandatorily submit a duly signed copy of the Acceptance Form attached as Annexure VI as a token of acceptance for the same.

5 Award Decision

CCG will award the contract to the successful bidder whose bid has been determined to be the lowest- evaluated responsive bid as per the Evaluation Criterion mentioned at Clause 2.0. The Cost for the said calculation shall be taken as the all-inclusive cost quoted by bidder in Annexure I (Schedule of Items) subject to any corrections required in line with Clause 3.1 above. The decision to place purchase order/LOI solely depends on CCG on the cost competitiveness across multiple lots, quality, delivery, and bidder's capacity, in addition to other factors that CCG may deem relevant.

CCG reserves the right to award contracts to one or more bidders to meet the delivery requirement or nullify the award decision without assigning any reason thereof.

In case any supplier is found unsatisfactory during the delivery process, the award will be cancelled, and CCG reserves the right to award contracts to other suppliers who are found fit.

6 Order of Preference/Contradiction

In case of contradiction in any part of various documents in tender, following shall prevail in order of preference:

1. Schedule of Items (Annexure I)
2. Technical Specifications (Annexure II)
3. Special Conditions of Contract (Clause 7.0)
4. Submission of Bid Documents (Clause 3.0)
5. Acceptance Form for Participation in Reverse Auction (Annexure VI)
6. General Conditions of Contract (Annexure VIII)

7 Post Award Contract Administration**7.1. Special Conditions of Contract**

- a) The Rate Contract (RC) shall be valid for a period of 1 (one) year from the placement of Contract. Release Order (RO) shall be issued as per the requirement of TPSODL/TPWODL/TPNODL. The rate shall be firm and fixed during the validity of the contract.
- b) The Business Associate (BA) shall submit applicable Performance Bank Guarantee (PBG) as per GCC within 30 days of issuance of purchase order. PBG applicable shall be @ 5% of Rate Contract Value having a validity till warranty period plus one month.
- c) Any change in statutory taxes, duties and levies during the contract period shall be borne by TPSODL/TPWODL/TPNODL. However, in case of delay in work execution owing to reasons not attributable to

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TPSODL/TPWODL/TPNODL, any increase in total liability shall be passed on the Bidder, whereas any benefits arising owing to such statutory variation in taxes and duties shall be passed on TPSODL/TPWODL/TPNODL.

- d) Statutory Variations: Any changes in existing taxes/ Duties and levies, Introduction of new taxes and duties etc. during the period of the contract shall be paid at actuals to BA subject to BA shall submit the tax break up in details, however, where BA has quoted the all-inclusive prices and not shown the tax break-up, this clause will not be applicable. The date of issue of MDCC shall be used for this purpose.
- e) Quotation in all BOQ items is mandatory, and bid shall be rejected if any line of found blank in price bid.
- f) Delivery period shall be 60 days from date of receipt of Release Order / CAT-A GTP approval, whichever is later.
- g) Warranty period: The Bidder shall provide a warranty on the Firewall software with total support from OEM, for a period of 5 years from the date of the commissioning of the software.
- h) Delivery location: As per the instruction from the Engineer In-charge.
- i) The Liquidated Damages (LD) shall be applicable as per GCC.
- j) All other terms and conditions mentioned in the General Conditions of Contract shall be applicable.
- k) TPCODL /TPWODL shall short close the issued Purchase Order/ Release Order / Rate contract, in case of any quality issues
- l) Terms of Payment:
- a. **Supply part:** On delivery of the software complete in all respect and certification of acceptance by certified official, Associate shall submit the Bills/ Invoices in original along with all the requisite documents, in the name of TP Central Odisha Distribution Limited to Invoice Desk. The payment a payment of 60% of the Invoice basic value along with 100% tax as applicable, shall be made within 90 days of the submission of the invoices along with all the requisite documents However, for MSME Bidders, the payment shall be released within 45 days of the submission of the bills/invoice.
- b. **Installation, Testing & Commissioning:** Upon Installation, Testing & Commissioning of the software complete in all respect and certification of acceptance by certified official, Associate shall submit the Bills/ Invoices in original along with all the requisite documents, in the name of TP Central Odisha Distribution Limited to Invoice Desk. The payment a payment of balance 40% of the Invoice basic value along with 100% tax as applicable, shall be made within 90 days of the submission of the invoices along with all the requisite documents. However, for MSME Bidders, the payment shall be released within 45 days of the submission of the bills/invoice.

7.2 Architecture Submission and Approval

The relevant architecture, if applicable, should be submitted within 15 days of receipt of the Rate Contract by the successful bidder, for approval. In case re-submission of drawings is required, the same needs shall be submitted within 5 days of such request.

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7.3 Payment Terms

As per SCC, Clause number 7.1 (I).

7.4 Climate Change

Significant quantities of waste are generated during the execution of a project and an integrated approach for effective handling, storage, transportation, and disposal of the same shall be adopted. This would ensure the minimization of environmental and social impact to combat climate change. Please refer to the attached Environment Policy and Sustainability Policy, enclosed for more details.

7.5 Ethics

TPSODL/TPNODL/TPWODL is an ethical organization and as a policy TPSODL/TPNODL/TPWODL lays emphasis on ethical practices across its entire domain. Bidder should ensure that they should abide by all the ethical norms and in no form either directly or indirectly be involved in unethical practice.

CCG work practices are governed by the Tata Code of Conduct which emphasizes on the following:

- a) We shall select our suppliers and service providers fairly and transparently.
- b) We seek to work with suppliers and service providers who can demonstrate that they share similar values. We expect them to adopt ethical standards comparable to our own.
- c) Our suppliers and service providers shall represent our company only with duly authorized written permission from our company. They are expected to abide by the Code in their interactions with, and on behalf of us, including respecting the confidentiality of information shared with them.
- d) We shall ensure that any gifts or hospitality received from, or given to, our suppliers or service providers comply with our company's gifts and hospitality policy.
- e) We respect our obligations on the use of third-party intellectual property and data. Bidder is advised to refer Tata Code of Conduct (TCOC) attached for more information.

Any ethical concerns with respect to this tender can be reported to the following e-mail ID:
pradip.sil@tpcentralodisha.com.

8 Specification and standards

As per Annexure II

9 General Condition of Contract

Any condition not mentioned above shall be applicable as per the GCC attached along with this tender.



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TP Northern Odisha Distribution



TP Southern Odisha Distribution Limited



TP Western Odisha Distribution Limited

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ANNEXURE-I - Schedule of Items

Description	UoM	TPCODL	TPWODL	TPNODL	Total Qty
SITC of Security information and Event Management (SIEM) and Security Orchestration and Automated Response (SOAR) in HA with Perpetual License including 05-year Warranty and Support.	EA	1	1	1	3

Note:

- The overall period of the rate contract shall be of One Year and prices shall remain firm till the validity of the contract. Release order shall be issued as per the requirement.
- The bidders are advised to quote prices strictly in the above format. Failing to do so, bids shall be liable for rejection.
- The bidder must fill each column of the above format. Mentioning “extra/inclusive” in any of the columns may lead to rejection of the price bid.
- No cutting/ overwriting in the prices is permissible.

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TP Northern Odisha Distribution



TP Southern Odisha Distribution Limited



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ANNEXURE III

Schedule of Deviations

*Bidders are advised to refrain from taking any deviations on this TENDER. Still in case of any deviations, all such deviations from this tender document shall be set out by the Bidders, Clause by Clause in this schedule and submit the same as a part of the **Technical Bid**.*

*Unless **specifically** mentioned in this schedule, the tender shall be deemed to confirm the TPWODL/TPNODL/TPSODL's specifications:*

Sl. No.	Clause No.	Tender Clause Details	Details of deviation with justifications

By signing this document, we hereby withdraw all the deviations whatsoever taken anywhere in this bid document and comply to all the terms and conditions, technical specifications, scope of work etc. as mentioned in the standard document except those as mentioned above.

Seal of the Bidder:

Signature:

Name:

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ANNEXURE IV**Schedule of Commercial Specifications**

(The bidders shall mandatorily fill in this schedule and enclose it with the offer Part I: Technical Bid. In the absence of all these details, the offer may not be acceptable.)

Sl. No.	Particulars	Remarks
1.	Prices firm or subject to variation (If variable indicate the price variation clause with the ceiling if applicable)	Firm / Variable
1a.	If variable price variation on clause given	Yes / No
1b.	Ceiling	----- %
1c.	Inclusive of GST	Yes / No (If Yes, indicate % rate)
1d.	Inclusive of transit insurance	Yes / No
2.	Delivery	Weeks / months
3.	Guarantee clause acceptable	Yes / No
4.	Terms of payment acceptable	Yes / No
5.	Performance Bank Guarantee acceptable	Yes / No
6.	Liquidated damages clause acceptable	Yes / No
7.	Validity (180 days) (From the date of opening of bid)	Yes / No
8.	Inspection during stage of manufacture	Yes / No
9.	Rebate for increased quantity (If Yes, indicate value)	Yes / No
10.	Change in price for reduced quantity value)	Yes / No (If Yes, indicate
11.	Covered under Small Scale and Ancillary Industrial Undertaking Act 1992	Yes / No (If Yes, indicate, SSI Reg'n No.)

Seal of the Bidder:**Signature:****Name:**

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ANNEXURE V**Checklist of all the documents to be submitted with the Bid.**

Bidder must mandatorily fill in the checklist mentioned below:

S. No.	Documents attached	Yes / No / Not Applicable
1	EMD of required value	
2	Tender Fee as mentioned in this tender	
3	Signed copy of this tender as an unconditional acceptance	
5	Duly filled schedule of commercial specifications (Annexure IV)	
6	Sheet of commercial/technical deviation if any (Annexure III)	
7	Balance sheet for the last completed three financial years; mandatorily enclosing Profit & loss account statement	
8	Acknowledgement for Testing facilities if available (duly mentioned on bidder letter head)	
9	List of Machine/tools with updated calibration certificates if applicable	
10	Details of order copy (duly mentioned on bidder letter head)	
11	Order copies as a proof of quantity executed	
12	Details of Type Tests if applicable (duly mentioned on bidder letter head)	
13	All the relevant Type test certificates as per relevant IS/IEC (CPRI/ERDA/other certified agency) if applicable	
14	Project/supply Completion certificates	
15	Performance certificates	
16	Client Testimonial/Performance Certificates	
17	Credit rating/solvency certificate	
18	Undertaking regarding non blacklisting (On company letter head)	
19	List of trained/untrained Manpower	

Seal of the Bidder:**Signature:****Name**

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ANNEXURE VI**ACCEPTANCE FORM FOR PARTICIPATION IN REVERSE AUCTION EVENT*****(To be signed and stamped by the bidder)***

In a bid to make our entire procurement process fairer and more transparent, CCG intends to use the reverse auctions as an integral part of the entire tendering process. All the bidders who are found technically qualified based on the tender requirements shall be eligible to participate in the reverse auction event.

The following terms and conditions are deemed as accepted by the bidder on participation in the bid event:

- 1.** TPWODL/TPNODL/TPSODL shall provide the user id and password to the authorized representative of the bidder. *(Authorization Letter in lieu of the same shall be submitted along with the signed and stamped Acceptance Form).*
- 2.** TPWODL/TPNODL/TPSODL will make every effort to make the bid process transparent. However, the award decision by TPWODL/TPNODL/TPSODL would be final and binding on the supplier.
- 3.** The bidder agrees to non-disclosure of trade information regarding the purchase, identity of TPWODL/TPNODL/TPSODL, bid process, bid technology, bid documentation, and bid details.
- 4.** The bidder is advised to understand the auto bid process to safeguard themselves against any possibility of non-participation in the auction event.
- 5.** In case of bidding through Internet medium, bidders are further advised to ensure availability of the entire infrastructure as required at their end to participate in the auction event. Inability to bid due to telephone line glitch, internet response issues, software or hardware hangs, power failure or any other reason shall not be the responsibility of TPWODL/TPNODL/TPSODL.
- 6.** In the case of intranet medium, TPWODL/TPNODL/TPSODL shall provide the infrastructure to bidders. Further, TPWODL/TPNODL/TPSODL has sole discretion to extend or restart the auction event in case of any glitches in infrastructure observed which has restricted the bidders from submitting the bids to ensure fair & transparent competitive bidding. In case an auction event is restarted, the best bid as already available in the system shall become the start price for the new auction.
- 7.** In case the bidder fails to participate in the auction event due any reason whatsoever, it shall be presumed that the bidder has no further discounts to offer, and the initial bid as submitted by the bidder as a part of the tender shall be considered as the bidder's final no regret offer. Any offline price bids received from a bidder in lieu of non-participation in the auction event shall be outrightly rejected by TPWODL/TPNODL/TPSODL.
- 8.** The bidder shall be prepared with competitive price quotes on the day of the bidding event.
- 9.** The prices as quoted by the bidder during the auction event shall be inclusive of all the applicable taxes, duties and levies and shall be FOR at TPCODL/TPSODL/TPNODL/TPWODL site.
- 10.** The prices submitted by a bidder during the auction event shall be binding on the bidder.
- 11.** No requests for time extension of auction event shall be considered by TPWODL/TPNODL/TPSODL.
- 12.** The original price bids of the bidders shall be reduced on a pro-rata basis against each line item based on the final all-inclusive prices offered during conclusion of the auction event for arriving at Contract amount.



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ANNEXURE VII:

General Conditions of Contract (GCC) for TPCODL, TPNODL, TPSODL and TPWODL: Annexed separately.

CONFIDENTIAL

TPCODL

TP Central Odisha Distribution Limited

TPNODL

TP Northern Odisha Distribution

TPSODL

TP Southern Odisha Distribution Limited

TPWODL

TP Western Odisha Distribution Limited

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ANNEXURE - VIII: Safety Policy and Safety Terms and Conditions: Attached separately.

CONFIDENTIAL



TP Central Odisha Distribution Limited



TP Northern Odisha Distribution



TP Southern Odisha Distribution Limited



TP Western Odisha Distribution Limited

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ANNEXURE - IX: ENVIRONMENT & SUSTAINABILITY POLICY



CORPORATE ENVIRONMENT POLICY

Tata Power is committed to a clean, safe and healthy environment, and we shall operate our facilities in an environmentally sensitive and responsible manner. Our commitment to environmental protection and stewardship will be achieved by:

- Complying with the requirements and spirit of applicable environmental laws and striving to exceed required levels of compliance wherever feasible
- Ensuring that our employees are trained to acquire the necessary skills to meet environmental standards
- Conserving natural resources by improving efficiency and reducing wastage
- Making business decisions that aim towards sustainable development
- Engaging with stakeholders to create awareness on sustainability

(Praveer Sinha)
CEO & Managing Director

Date: 15th June, 2018

TATA POWER
Lighting up Lives!



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ANNEXURE - X:

CORPORATE SUSTAINABILITY POLICY

At Tata Power, our Sustainability Policy integrates economic progress, social responsibility and environmental concerns with the objective of improving quality of life. We believe in integrating our business values and operations to meet the expectations of our customers, employees, partners, investors, communities and public at large

- We will uphold the values of honesty, partnership and fairness in our relationship with stakeholders
- We shall provide and maintain a clean, healthy and safe working environment for employees, customers, partners and the community
- We will strive to consistently enhance our value proposition to the customers and adhere to our promised standards of service delivery
- We will respect the universal declaration of human rights, International Labour Organization's fundamental conventions on core labour standards and operate as an equal opportunities employer
- We shall encourage and support our partners to adopt responsible business policies, Business Ethics and our Code of Conduct Standards
- We will continue to serve our communities:
 - By implementing sustainable Community Development Programmes including through public/private partnerships in and around our area of operations
 - By constantly protecting ecology, maintaining and renewing bio-diversity and wherever necessary conserving and protecting wild life, particularly endangered species
 - By encouraging our employees to serve communities by volunteering and by sharing their skills and expertise
 - By striving to deploy sustainable technologies and processes in all our operations and use scarce natural resources efficiently in our facilities
 - We will also help communities that are affected by natural calamities or untoward incidence, or that are physically challenged in line with the Tata Group's efforts

The management will commit all the necessary resources required to meet the goals of Corporate Sustainability.

(Praveer Sinha)
CEO & Managing Director

Date: 15th June, 2018



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Scope of Work & Service Level Agreement

Sl. No.	Description	Compliance	Remarks
1	Terms of Agreement:		
	This agreement shall remain in force from the date of commencement i.e., <date > till the expiry of the warranty (including extension if any) for the device provided against this order. It shall be open to TP Odisha discoms to terminate this agreement any time during its currency by giving one month notice to the vendor, in writing.		
2	Commencement of Warranty Period		
	The warranty/support period will start from date of completion of installation of device i.e. from the date on which installation report is signed by TP Odisha discoms		
	a) The warranty of the equipment's carries for 5 years warranty. Vendor shall provide maintenance of the equipment's for a period 5 years as per terms and laid in this document. Conditions laid in this document.		
	b) Vendor shall be authorized channel partner of OEM. Vendor shall submit the authorization certificate (MAF) form OEM along with this SLA.		
	c) Uptime guarantee: Uptime of the equipment's will be 99 %. This will be calculated on monthly basis.		
3	Scope of Work		
	TP Odisha discoms nominated person release RO/mail for Installation of appliance/software at TP Odisha discoms area. (Scope of Installation area will be across TP Odisha discoms DC/DRC)		
	a) Studying existing physical and virtual IT infra / network setup in consultant with TP Odisha discoms IT team. (Including Network Security, MPLS, SAN, Spine leaf architecture, Server and IPv6, etc)		
	b) OEM should prepare/certified landscape/diagram/HLD/LLD		
	c) Mounting of the appliance in the rack.		
	d) Installing the related hardware/software components and terminating the cables on network devices.		
	e) Complete configuration of the device to integrate with existing DC and DRC network.		
	f) Implement and documentation of the same		
	g) Test all the services.		
	h) Provide Hands on Training to TP Odisha discoms Team (Minimum 12 Engineer) by OEM only.		
	i) Vendor should complete the project as per the agreed time.		
	j) OEM Team/Engineer should do the implementation services at site		

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	(TPSODL/TPCODL/TPWODL/TPNODL)		
	K) Supply and installation of necessary cables, accessories (Power cord for Indian standard, cable tie etc.) (Optical patch card/Cat6) & SFP for interconnecting to Firewall/Router/Servers/Leaf switches/Management switches with sufficient quantity. Quantity will be decided at the time of Implementations.		
4	Maintenance Services		
	Vendor shall provide maintenance services under this agreement for the equipment listed above on per agreed vide purchase order number for the purchased equipment.		
	The maintenance services shall include the following: -		
	(i) Corrective Maintenance		
	Any system failure, service will be attended by vendor's engineer and if necessary, by their specialists and consultant. If any spare parts or full system requires replacement, it should be replaced with equivalent model or higher model only. Till the time spare part / services is replaced/restored, entire appliance will be down.		
	(ii) Preventive Maintenance		
	TP Odisha discoms will allow vendor to carry out required Preventive Maintenance of the device. The down time required for Preventive Maintenance will be included in total down time of system to calculate quarterly uptime and communicated to TP Odisha discoms management by the vendor.		
5	Spares Availability/ Support for OS Patch		
	Vendor shall have a back-to-back Business Critical Support arrangement with the <OEM> for spares and escalation support. Vendor shall also have a formal arrangement with < OEM> for any technical support that may be required on the hardware and the OS.		
	A copy of agreement between service provider & OEM should be provided to TP Odisha discoms		
	The deliveries under system Hardware, software/patches support include: -		
	System Software (IOS) updates / upgrades		
	Pro-active patch notification & installation on device		
	Operating System Bug-fixes		
	Flash memory up gradation		
	Access to OEM Diagnostic Solutions Database.		
	Any other changes beneficial to TP Odisha discoms will be done on device through the bidder		
6	Response and Resolution Time		
	As mentioned in SLA		
7	Delivery Time		
	The devices should be delivered within 6-8 weeks from order issuance date and HLD/LLD/Installation of the same should be done in Four (4) weeks from the date of intimation. (Client will intimate date to bidder for installation of		

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	equipment's).		
8	Method of contact to Engineer		
	Vendor should mention contact no, e-mail id and name of concerned engineer		
9	Level of specialist assistance to engineer.		
	The vendor will ensure that all required specialist /Technical Support will be provided to his engineer so that the guaranteed uptime will be achieved		
	Level of Escalation (If problem is not resolved as per SLA)		
	Level 1 – The Account Manager <Ph number, Email id>		
	Level 2 – General Manager or Equivalent Level <Ph number, Email id>		
	Level 3 – CEO of the company <Ph number, Email id>		
10	Reporting		
	The vendor shall prepare a Monthly Report in the prescribed format of TP Odisha discoms covering the following - Uptime Summary Report		
11	Liquidated Damages		
	In case uptime commitment of device (as mentioned in clause 2 (a), (c), 3, 5, 6, 7, 8)) of this SLA) is not met, the same would attract a Penalty @ Rs1000 per hour per device. The penalty money will be recovered from the payment due to vendor.		

Technical Specifications For 'SIEM and SOUR'

Sr. no	Specification Required	Compliance Yes / No	Remarks
1	Bidder to Specify Make and Model		
Generic Points			
2	The solution proposed should be an Intelligent Next Generation SIEM and must be able to detect any anomalies, report in real time and take action as programmed having SIEM AND SOAR capabilities accessible within single User Interface.		
3	The SIEM solution should be software based with a clear logical and physical separation of the collection module, logging module and correlation module.		
4	The SIEM Solution should be EPS based at both log management and Correlation layer and must support logs from unlimited devices or sources		
5	The SIEM solution support high availability feature and should be proposed in HA mode for all layers at DC		
6	The SIEM Solution should support security data lake concept for future scalability and expansion perspective.		
7	The SIEM solution should be based on open architecture so that it can be used to feed data to 3rd party analytic solutions		

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8	The proposed solution must provide inline options to reduce event data at the source by filtering out unnecessary event data. Filtering must be simple string-based or regular expressions and must delete the event data before it is processed. Log Filtering needs to be available across all tier to filter out logs as wherever required.		
9	SIEM solution should be based on open architecture so that it can be used to feed data to 3rd party analytic solutions i.e., Solution should support standard CEF or equivalent technology which is accepted globally not the proprietary one.		
10	Proposed SIEM solution must have at least 2 deployments for more than 15000 EPS in Govt of India organizations. (At least 3 sign-off copies must be provided for more than 30K EPS from any Government of India organizations)		
11	Proposed solution's OEM must have its presence in India including development center and support centre.		
Log Management - Collection, Compliance, Forensics, Integrations, Reporting & Searching and Storage			
12	Solution must be agentless and should not require any agents to integrate with end devices		
13	SIEM solution must support OOB of the box integration with well-known technologies e.g. firewall, AD, Switches, routers, TI etc. for creating response to an incidence		
14	Should support the following log collection protocols at a minimum: Syslog over UDP / TCP, Syslog NG, SDEE, SNMP Version 2 & 3, ODBC, FTP, Windows Event Logging Protocol, Opsec, Netflow. Collectors must support integration with N Flow, Jflow		
15	The solution should have connectors to support the listed devices / applications. In case device is not supported out of box it must have GUI Based SDK kit to create Parsers.		
16	Solution should consist Un-obfuscated parsers natively available with log connector to modify existing parser as when required by security operations team.		
17	All logs should be Authenticated (time-stamped), encrypted OR transmitted over a secure encrypted channel and compressed before / after transmission. No performance degradation should happen		
18	The solution should have the capability to compress the logs by at least 80 % for storage optimization.		
19	The proposed solution should have capability to provide centrally or remotely log collector installation to integrate event sources. This is to ensure to reduce time of implementation as well as any changes to be made later through single click push from central site.		
20	The solution must provide the ability to reduce event data through filtering or aggregation before it is sent to the log management system. License count should be performed post filtering of logs.		
21	Caching & Batching: The proposed solution must support local caching and batching and batching at collection level in case of connectivity failures.		

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22	In case the connectivity with SIEM management system is lost, the collector should be able to store the data in its own repository. The retention, deletion, synchronization with SIEM database should be automatic but it should be possible to control the same manually.		
23	Any failures of the event collection infrastructure must be detected, and operations personnel must be notified as per SLA. The device Health monitoring must include the ability to validate that original event sources are still sending events		
24	The solution should be able to store both normalized and RAW logs		
25	Events should be presented in a manner that is independent of device specific syntax and easy to understand for all users		
26	Solution should have the ability to perform free text searches for events, incidents, rules and other parameters.		
27	Proposed solution should support searching of Data/artifacts associated with historical incidents.		
28	The proposed solution must be capable of processing and storing large volumes of historical log data that can be restored and analysed for forensic investigation purposes.		
29	The solution should have the capability to identify / remember frequently used queries		
30	The solution should include compliance reports for standard - ISO 27001/02. The solution should also generate reports for these standards		
31	The solution must provide near-real-time analysis of events. Mention lag, if any, between the actual event and its reporting with analysis		
32	The proposed solution must have search criteria to be saved as dashboard or reports.		
33	Solution must support searching and reporting of logs at logging layer with machine learning capabilities.		
34	Proposed solution should support predictive analysis (data science enabled) by creating custom data models in log reporting.		
35	Proposed solution should have data science engine that enables users to perform predictive analysis by allowing adding additional variables and columns to report for further scrutiny.		
36	Solution should have 6 month's online and 1 year offline storage.		
37	It must have auto archive feature to archive logs on secondary storage from offline storage perspective. (I.e., NAS/DAS/NLSAS)		
38	All logs must get auto archived on centralized storage directly from Log management layer and archived logs must be readable from archival/ central storage directly		
Licensing			
39	Proposed SIEM & SOAR solution should be perpetual software-based solution. To deploy the proposed Software based SIEM & SOAR, the HW, OS and Storage related configuration details should be submitted over OEM letterhead and same would be provisioned by TataPower.		

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40	SIEM Solution should be proposed for 10000 Sustained EPS and 15000 Peak EPS from Day 1. Solution should not drop or queue logs in case of license exceeds in case of sudden rise in EPS during any unwanted situation (e.g., Cyber-attack). Solution shall be able to scale up to at least 30000 EPS in future (in span of next 5 years).		
41	No Events should be dropped during Spikes, even if license limits get exceeded: The proposed solution must not, under any circumstances, drop incoming events. This is essential to ensure compliance/audit integrity and preserve necessary data to detect and mitigate threats during an attack or other unforeseen spikes in event volumes.		
42	SOAR solution can be from same or different OEM, however there should be out of the box integration available between both SIEM & SOAR. The SOAR solution shall be licensed for at least 15 analysts		
43	Solution shall be able to ingest Threat Intel feeds from both SIEM OEM (in-built feeds) & also third party (open-source feeds)		
SIEM - Correlation & Advance Use Cases, Threat Intelligence Feeds			
44	The system/solution should have the ability to correlate all the fields in a log		
45	The proposed system should have the real-time correlation capability. The system should be updated with customizable correlation rules based on new identified attack patterns and threats. It must be possible to create Customized co-relation rules.		
46	The system should have out of the box rules for listed IDS/IPS, firewalls routers, switches, VPN devices, antivirus, operating systems, Databases, and standard applications etc.		
47	The system should permit setting up geographical maps/images on real time dashboards to identify impacted areas and sources of alerts.		
48	The event should reach the SOC monitoring team in near real-time of the log being captured		
49	The solution should generate the following reports (but not restricted to): User activity reports, Configuration change reports, Incident tracking report, Attack source reports etc. In addition, the solution should have a reporting writing tool for development of any ad-hoc reports.		
50	All the dashboards for SIEM monitoring should be completely customizable and shall have the feature for restricted access depending on user / group based. Dashboard should be hosted at DC premises.		
51	Solution should be able to perform the following correlations (but not limited to): Rule based, Vulnerability based, Statistical based, Historical based, Heuristics based, Behavioural based, Risk based etc.		
52	Solution should have capability to detect identity breaches and threats even when the account is not active		
53	Solution should provide a heatmap dashboard against all use cases which are active in the system which should help to strategies the security posture.		

CENTRALIZED CONTRACTS GROUP

NIT No.: TPCODL/CCG/23-24/40

54	SIEM solution must provide threat intelligence to enrich/correlate events collected. This TI feed must be from OEM, but solution should support integration with Opensource/3rd party TI feeds as well.		
55	Solution should provide Threat Intel platform from same OEM and provides but not limited to <ol style="list-style-type: none"> 1. Threats view with monetary impact 2. Threats by business vertical 3. Threat bulletins 4. Guides and reports 5. Content specific to threat Intel Feed 6. Threats by Geography etc. 		
56	Solution should have ability to gather information on real time threats and zero-day attacks issued by anti-virus or NGFW vendors or audit logs and add this information as intelligence feed in to the SIEM solution via patches or live feeds		
57	SIEM platform must support MITRE For threat intelligence.		
58	Solution must support integration with 3rd party VA solutions that provides the Vulnerability database information such as Nessus, Rapid7 etc.		
59	SIEM solution must support API integration with 3rd party solutions.		
60	SIEM solution must provide built in ticketing system to track incident from creation to closure, provide reports on pending incidents and permit upload of related evidence such as screenshots etc at the Incident management tool manually. Also, it should be able to integrate with 3rd party ticketing tools.		
61	The solution should offer a means of escalating alerts between various users of the solution, such that if alerts are not acknowledged in a predetermined timeframe, that alert is escalated to ensure it is investigated.		
62	The solution should be capable monitoring user suspicious activities and providing but not limited to following use cases <ol style="list-style-type: none"> 1. User activity monitoring 2. Suspicious activity monitoring 3. Privileged use monitoring etc. 		
63	Solution must support detection of zero-day attacks and must leverage MITRE Attack framework to provide full visibility/detection of various attacks.		
64	Solution must leverage MITRE Att&ck framework to provide full visibility/detection of various attacks.		
65	SIEM solution must provide machine learning capability to detect anomalies.		
SOAR - Security Orchestration and Automated Response			
66	SOAR must be integrated platform with SIEM on same user interface		
67	SOAR solution must provide MTTR and MTTD reports/dashboards.		

CENTRALIZED CONTRACTS GROUP

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68	Solution should have security orchestration and automated response engine bi-directionally integrated to reduce security incident MTTR (Mean Time to Respond) and automate L1/L2 security activities.		
69	SOAR solution must support automation and response by OOB readily available playbooks (auto and semi), but at the same time there should be scope to customize and create new playbooks		
70	SOAR solution should have an inbuilt threat indicator repository which can be used for active threat hunting using automated playbooks. Threat indicator repository should be able to integrate with third party intelligence sources as well.		
71	SOAR solution should collect real time global threat intel data, dedupe, aggregate, normalize, enrich, and process threat intelligence in a holistic and actionable manner.		
72	Proposed SOAR technology should have Threat intel platform inbuilt with OEM threat intel feeds and support for both commercial and open-source threat intel feeds.		
73	The solution should provide option to manually invoke selected playbook based on any selected or set of selected events.		
Services			
74	OEM should be part of SIEM & SOAR deployment (at least 20% efforts should be from OEM including architecture design, governance, training etc)		

Service Level Agreement (SLA):

S. No	Activity	SLA Timelines
1	Configuration/ Call Response Time	2 Hours response time.
2	Resolution Time	4 hours from the time of call registration.
3	Spares/Hardware Failure	NBD or Replacement as per the OEM support terms

Escalation Matrix:

Category	On call Response	Contact person	Email id
Support – Initial analysis (L1)	Within 4hrs		
L2	Within 6Hrs		
Account Manager			
Sales Director			

TPCODL

TP Central Odisha Distribution Limited

TPNODL

TP Northern Odisha Distribution Limited

TPSODL

TP Southern Odisha Distribution Limited

TPWODL

TP Western Odisha Distribution Limited

CENTRALIZED CONTRACTS GROUP

For Reference- User Manual e-Bidding &
Auction (Ariba)

CONFIDENTIAL



**SUPPLIER MANUAL ANSWERING
TO
E-BIDDING**

	Version 1.2
Company Confidential	DEC - 2020

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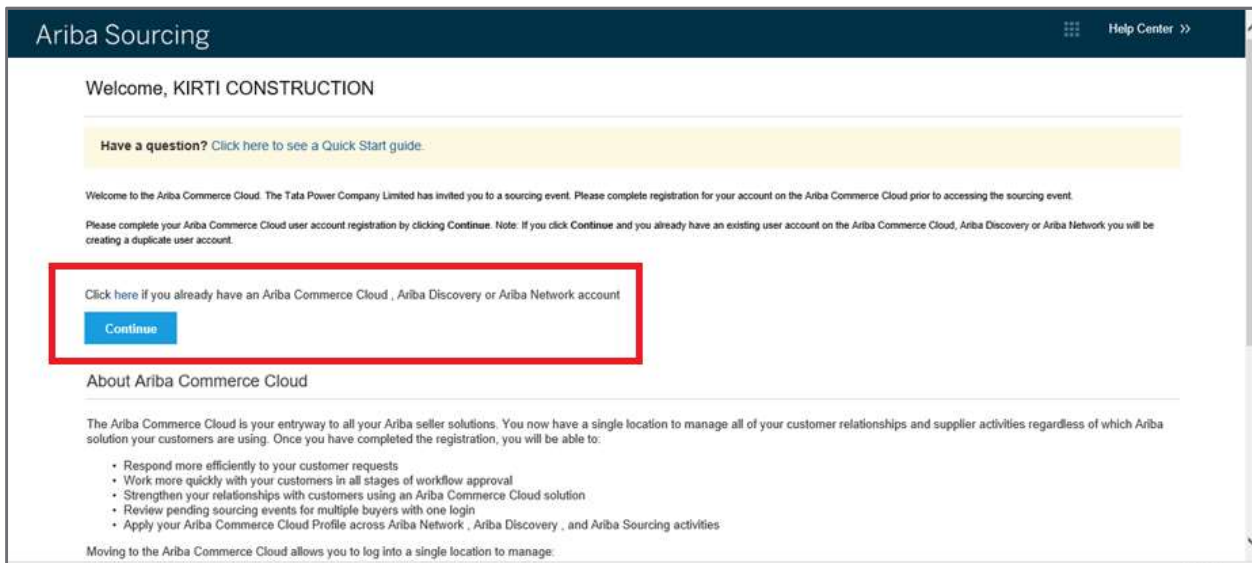
1- Accessing Ariba Sourcing

Step 1: You will get an invitation to your email from Ariba System. Keep this email, it contains your login Information and a direct link to Ariba.

Step 2: Click "Click Here" to access the Ariba Web Site.



Step 3: Supplier has to click on "Continue"



Step 4: The registration process only takes a few moments, with a simple one-page registration Define your password and secret question. Click "OK"

* Indicates a required field

Company Name: KIRTI CONSTRUCTION

Country: India [IND]

Address: Yashodeep E3- 08
Sector 22 Koperkharne Navi Mumbai
400709

City: mumbai

State: maharashtra

Postal Code: 400709

Product and Service Categories: Enter Product and Service Categories [Add](#) -or- Browse

Ship-to or Service Locations: Enter Ship-to or Service Location [Add](#) -or- Browse

Tax ID: Optional Enter your Company Tax ID number.

DUNS Number: Optional Enter the nine-digit number issued by Dun & Bradstreet.

Supplier has to fill the form

Step 5: If it's the first time you are invited to use UPM Ariba, you'll need to accept the "Participant Terms". Select "I accept the terms of this agreement". Click "Submit".

The screenshot shows a registration form with the following elements:

- A password field with masked characters (*****).
- A "Secret Question" dropdown menu with the text "In what city was your mother born?". A note to the right states: "The answer to your secret question must be atleast 5 characters."
- Two more masked password fields (*****).
- A "Language" dropdown menu set to "English". A note to the right states: "The language used when Ariba sends you configurable notifications. This is different than your web b...".
- A paragraph of text explaining the company profile and data consent.
- A checkbox labeled "I have read and agree to the Terms of Use and the Ariba Privacy Statement", which is checked and highlighted with a red box.
- "Submit" and "Cancel" buttons at the bottom right.

2 Vendor Screen - Submitting Your Answers / Proposal

2.1.1 If vendor goes through mail invitation then directly Screen 3.1.1 will appear, but if If you have used Ariba before and have already accessed an event for the buyer-specific account with your current log in ID, click the **Login** button to continue. Log in with your Ariba username and password in order to participate in the event OR you have to follow the following steps.

Step 1 - Log on supplier.ariba.com

Step 2 - Put your USER ID and Password in following screen

The screenshot shows the "Supplier Login" screen for SAP Ariba Proposals. The header includes the SAP Ariba logo, "Proposals Powered by Ariba Sourcing", and a "Help Center" link. The main content area has a blue background with the text "Supplier Login" and a laptop displaying a dashboard. The login form includes:

- A "User Name" input field.
- A "Password" input field.
- A blue "Login" button.
- A link for "Forgot Username or Password".
- A link for "Need help? See Quick Start".

Step 3 - Go to "Ariba Proposals & Questionnaire".

The screenshot shows the Ariba Sourcing dashboard. On the left, a navigation menu includes 'Ariba Discovery', 'Ariba Proposals And Questionnaire', 'Ariba Contracts', and 'Ariba Network'. A blue callout bubble points to the 'Ariba Proposals And Questionnaire' option with the text: "Goto 'Ariba Proposals & Questionnaire' after logging in at supplier.ariba.com". The main content area displays a welcome message from TATA POWER and a table of events. A second blue callout bubble points to the 'Events' table with the text: "Events (Tender enquiries) in which Bidder has participated shall be visible. Click and enter into any specific event".

Title	ID	End Time	Event Type
▼ Status: Open (2)			
Maintenance of HT and LT Networks for Tata Power Distribution at Odisha (TPC-ENGG-ENQ-016-20-21)	Doc2416130949	6/4/2020 4:55 PM	RFP
Tender Documents-Meter Reading Cum Spot billing and Bill Distribution(TPC-ENGG-ENQ-015-20-21)	Doc2420255101	6/4/2020 3:00 PM	RFP

The screenshot shows the 'Event Details' page for Doc2420255101 - Tender Documents-Meter Reading Cum Spot bill... The page includes a 'Checklist' on the left with steps: 1. Review Event Details, 2. Review and Accept Prerequisites, 3. Submit Response. A central yellow banner contains prerequisite information. Below the banner are buttons for 'Download Content', 'Review Prerequisites', 'Decline to Respond', and 'Print Event Information'. A blue callout bubble points to the 'Review Prerequisites' button with the text: "Click on 'Review Prerequisites'". The 'Tender Documents' section shows a list of documents, including '1.1 Introduction' with a 'Less...' link.

Tata Power - Ariba Spend Manag... x +

s1.ariba.com/Sourcing/Main/aw7a...

Prerequisites must be completed prior to participation in the event.

▼ Checklist

1. Review Event Details
2. Review and Accept Prerequisites
3. Submit Response

In consideration of the opportunity to participate in on-line events ('On-Line Events') held and conducted by the company sponsoring this On-Line Event ('Sponsor') on the web site (this 'Site') hosted by Ariba, Inc. ('Site Owner'), your company ('Participant' or 'You') agrees to the following terms and conditions ('Bidder Agreement');

1. **Bids.** If you are invited to participate in the On-Line Event, Sponsor reserves the right to amend, modify or withdraw this On-Line Event. Sponsor reserves the right to accept or reject all or part of your proposal. Submission of a bid does not create a contract or any expectation by Participant of a future business relationship. Rather, by submitting a bid, you are making a firm offer which Sponsor may accept to form a contract, subject to section 2 below. Sponsor is not liable for any costs incurred by Participant in the preparation, presentation, or any other aspect of Participant's bid.
2. **Price Quotes.** Except to the extent Sponsor allows a non-binding bid, all Bids which Participant submits through the On-Line Events are legally valid quotations without qualification, except for data entry errors.
3. **Procedures and Rules.** Participant further agrees to be bound by the procedures and rules established by the Site and Sponsor.
4. **Confidentiality.** Participant shall keep all user names and passwords, the On-Line Event content, other confidential materials provided by the Site and/or Sponsor, and all bids provided by You or another participating organization in confidence and shall not disclose the foregoing to any third party.
5. **Bids through Site only.** Participant agrees to submit bids only through the on-line bidding mechanism supplied by the Site and not to submit bids via any other mechanism including, but not limited to, post, courier, fax, E-mail, or orally unless specifically requested by Sponsor.
6. **Ethical Conduct.** All parties will prohibit unethical behavior and are expected to notify the Site Owner by contacting the appropriate project team if they witness practices that are counter-productive to the fair operation of the On-Line Event. If Participant experiences any difficulties during a live On-Line Event, Participant must notify Site Owner immediately.
7. **Survival.** The terms and conditions of this Bidder Agreement shall survive completion of the On-Line Event.

BA v1.1 19Aug05

I accept the terms of this agreement.

I do not accept the terms of this agreement.

Accept the Terms of Agreement and Submit

Tata Power - Ariba Spend Manag... x +

s1.ariba.com/Sourcing/Main/aw7a...

Console Doc2420255101 - Tender Documents-Meter Reading Cum Spot bill... 8 days 03:33:47

Event Messages
Response History
Response Team

▼ Checklist

1. Review Event Details
2. Review and Accept Prerequisites
3. Submit Response

▼ Event Contents

All Content

1 Tender Documents

2 Techno Commercial Bid

3 Price Bid

All Content

Name 1

2.1 Please attach the Techno-Commercial bid

2.2 Please attach your techno commercial offer (Extra File)

▼ 3 Price Bid

3.1 Bidder to specify the prices either in terms of percentage (%) or Value where the options are available for both percentage (%) , please Specify Zero (0) in the amount field and vice-versa.

3.2 Bidders to download editable copy of Price bid format (Which...), fill in the same with, and re-attach the same after filling in prices as their Price Bid. No Alterations/changes shall be made by the bidders in this format.

References

(*) indicates a required field

Submit Entire Response Update Totals Page Excel Import

Technical Bid to be attached in Tab 2.1 and 2.2. Attach file link is towards extreme right, and is shown in next slide

Price Bid to be attached in Tab 3.2. Attach file link is towards extreme right, and is shown in next slide

Devendra Sharma (desharma@gmail.com) last visited 26 May 2020 10:55:18 PM. Horizons Cybersoft Ltd AN01523824134 © 1996-2019 Ariba, Inc. All rights reserved. SAP Ariba Privacy Statement Security Disclosure Terms of Use

These are "Attach File" links for Tab 2.1 and 2.2 where Technical bid is to be attached. Pls attach files in BOTH these tabs otherwise it will show error on submission.

Terms of percentage (%) or Value where the options are available for both. In case price is specified in 0) in the amount field and vice-versa.

This is "Attach File" link for Tab 3.2 (Price Bid).

Click On "Submit Entire Response" AFTER Attaching technical and Price bids as above.

Note: In case of multiple files, all files can be kept in one folder and folder can be converted to zip file for attaching

3 Communicating with Tata Power Buyer during e- bidding

Step 1: Click "Compose Message".

Step 2: Compose Your Message and click "Send".

back to The Tata Power Company Limited-TEST Dashboard Desktop File Sync Notifications

Compose New Message

From: shingare.manufacturers (Ravi Shingare)
 To: Project Team
 Subject: Dec681345837 -sourcing project 001
 Attachments: Attach a file

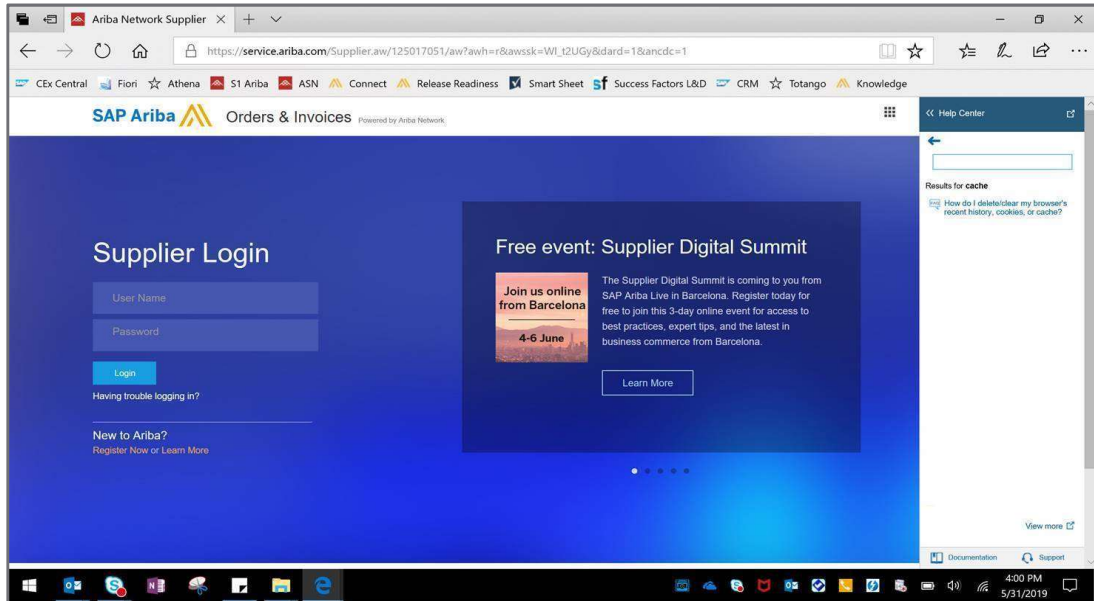
Deer Sir,
 Can we submit the price ??
 Regards
 ABC

Send Cancel

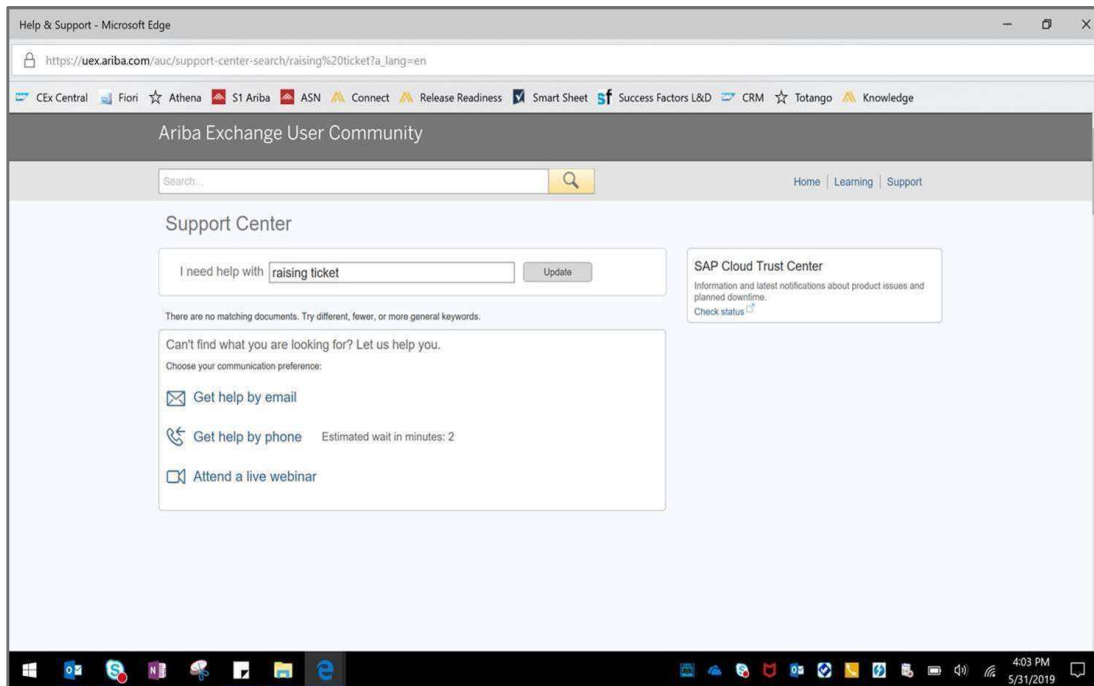
[Participating in a RFI or RFP on Ariba Network - https://www.youtube.com/watch?v=9_XXUaVyI7o](https://www.youtube.com/watch?v=9_XXUaVyI7o)

Here are the steps that Suppliers can follow for raising a ticket or requesting a call back from Support team. They can do so without logging in – pls follow the brief instructions given below.

1. Go to login page>Choose “Support” on the bottom right corner



2. Add query and press “Start” – After that, following screen will pop up where you can choose either Get Help by Email or Get Help by Phone.



Click **Add Ship-to or Service Locations** to select one or more sales territories from a list. You can add, refine, or remove ship-to or service locations any time after the registration process.

Additional Information: - D-U-N-S is a registered trademark of Dun & Bradstreet or its subsidiaries in the United States and other countries.

 **What is the difference between the Email and Username fields in my profile?**

Answer: - The Email field represents the email address where you wish to receive email notifications. The Username field is the identifier that you use to access your account. The Username field must be in email format, but you do not have to use a valid email address.

Note: Leave the **This is my username** box checked if you want your email address to be the same as your username.

 **How do I participate in my buyer's event using an email invitation?**

Answer: - Use the **Click here** link in the email notification to access the sourcing event.

While buyers might customize the email content you receive, all email invitations contain a link to access the event.

Depending on your previous experience with Ariba solutions, do one of the following to access the event after you click the link:

- If you are new user, click **Continue** on the welcome page. You continue to register an Ariba account to link with your buyer and participate in the event.
- If you have used Ariba before and have already accessed an event for the buyer-specific account with your current log in ID, click the **Login** button to continue. Log in with your Ariba username and password in order to participate in the event.
- If you already have an existing Ariba Network, Ariba Discovery, or Ariba Sourcing supplier account, but you have not accessed any events for the inviting buyer's site, use the **Click here if you already have an Ariba Commerce Cloud, Ariba Discovery or Ariba Network account** link. After clicking the link, log in with your existing account to move your information to your buyer's site.

Additional Information:- Registering an Ariba account provides you with a consolidated view of all your customer relationships. With this one profile, you can view business opportunities, participate in sourcing events, participate in contract negotiations, and manage orders, catalogs, and invoices.

 **Why doesn't the link in the email invitation to participate in a sourcing event work?**

Answer:-If you cannot click the link, or the link does not open the log in page, highlight and copy the Uniform Resource Locator (URL), and then paste the URL into your web browser.

 **Can my company have multiple accounts?**

Answer:-Your Company can have multiple Ariba accounts, depending on your business needs. For example, if your company has several locations around the world, you might want a separate account for each region.

Most companies choose to have one account with multiple customer relationships, which provides a centralized location to maintain their company profile information and all of their customer relationships.

How do I complete registration if my username already exists?

Answer: - This message means that you already have an Ariba Network, Ariba Discovery, or Ariba Sourcing supplier account registered under username you entered. You can either register a new account by creating a new username, or access one of the following sites to request a password reset for the registered username:

- [Ariba Network](#) (This login page is used for all Ariba Network, Ariba Sourcing, or Ariba Contracts suppliers).
- [Ariba Discovery login page](#)

To reset your password, click the **Having trouble logging in?** Link on the Login page.

Nothing happens when I click Forgot Username and enter my email address

Issue: - Nothing happens when I click the **Forgot Username** link and enter my email address.

Cause: - After you submit your request to retrieve your username, the Ariba Network sends an email notification with usernames that match the email address you submitted.

Some possible reasons why you may not receive this username retrieval email notification:

- The email address on your account does not match the email address you entered when submitting the request.
- Your buyer-specific account was deactivated before you could move it to the Ariba Commerce Cloud. Generally, that means you probably have not participated in an event with that buyer for a while.

Solution: -

- To ensure you receive this email notification:
- Make sure you type the email address configured within your account.

If your buyer-specific account has been deactivated, contact your buyer to determine how to proceed.

Where is my password reset email?

Answer: - After you submit your request for a password reset, Ariba sends instructions to the email address associated with your account. If you didn't receive a password reset email, check the following scenarios to troubleshoot.

The username you entered is in the wrong format, or it isn't associated with the email address you are checking.

- Keep in mind, your username is in the format of a full email address, but it can be associated with any email address you entered previously.
- Your username is also case-sensitive.
- To confirm that you are using the correct username and format, return to the Ariba login page, and click the **Having trouble logging in?** link (**Forgot Username** if you're working in Ariba Discovery).
 - Choose **I forgot my username**, and click **Continue**.
 - Enter the email address associated with your account, and click **Submit**.

- You will receive an email that lists the exact format of the username associated with the email you entered.

You entered the correct username, but you still didn't receive the password reset email notification.

- This can occur if the configured email address is different from the account you are checking.
- You might have multiple accounts for your company, so make sure you are attempting to access the correct account.

Your email configuration or company's security settings might also prevent you from receiving the password reset email. To find out, check your junk mail folder or email filter settings to verify that automated emails from Ariba are not blocked from your email account.

 **Why do I get this message on the SAP Ariba Login page: "The username and password pair you entered was not found"?**

Answer: - You entered an incorrect **Username** or **Password**. You might receive this message if you entered a previous **Username** or **Password**. Remember that your **Username** has the format of an email address, and both the **Username** and **Password** are case sensitive.

Click the **Having trouble logging in?** Link on the Login page if you don't remember your log in information.