

Sl. No.	RFP Document Reference(s) & Section	Content of RFP requiring Clarification(s)	Points of Clarification	TPSODL Response
1	Page No.5, Sl No-1.1, RFP Section EMD	Rs.50,000/- for Other State MSME Registered Bidder.	As per Govt. Guideline all MSME Vendors are eligible for 50% on EMD or Waiver, Kindly request change this Clause.	As per tender 9.4 Preferential norms for procurement from MSMEs registered in the State of Odisha "iv. Earnest Money Deposit (EMD) - EMD shall be exempted for MSME registered in the State of Odisha. However, Bidder shall be barred to participate in the tendering process for a period of 2 years in case it backs out post award of the contract." Your company is not registered as MSME in the state of Odisha so Kindly submit the EMD.
2	Page No.12, Sl No-7.2, Delivery Time	The devices shall be delivered within 3 weeks of issuance of RO.	The delivery would be accepted within 12 weeks after Receiving the RO. Due to globally Shortage of Components device Manufacturing is Impact Bady. We request you to change this clause.	10-12 weeks
3	Page No.12, Sl No-7.3, Payment Terms:	Post submission of an error-free and verified invoice (s) from EIC, payment shall be released within 45 days.	Being MSME we request you, the payment shall be released within 30 days against successful delivery and acceptance of Material.	As Per Tender document
4	7.3 Payment Terms/page 12	Post submission of an error-free and verified invoice (s) from EIC, payment shall be released within 45 days.	We request you to kindly amend this clause as: Post submission of an error-free and verified invoice (s) from EIC, payment shall be released within 30 days.	As Per Tender document
5	page 12/7.2 Delivery Terms:	The devices shall be delivered within 3 weeks of issuance of RO	Due to shortage of semi-conductor issue globally, the OEMs are facing issues to deliver the products in time. So we request you to kindly amend this clause as: The devices shall be delivered within 10-12weeks of issuance of RO	10-12 weeks
6	Page No - 25 Sl No-1	Make/Model:B3 B21C27B3 B20B3 B22B3 B23B3 B23B3 B23B3 B21	Request you to remove this specific Make & Model No which seems to be Brand Specific & not generic	no change
7	Page N0-25, Sl No-22	1. Manufacturer should be OMS: As per ISO 9001: 2015 EMS: As per ISO 14001:2015 ISO : 45001:2018 2. OEM should have own call centre for Service support, in India 3. OEM turnover should be more than 600Cr since last 3 years 22 O	Hope, that Make in India will be preferred & request you to Accept OEM turnover should be 200Cr since last 3 Years which will also align Tier 1 UPS OEM only.	. Please consider Rs Each year Rs 200 Cr. Turn over. Bidder request – Kindly consider OEM average Turn over for last 3-years as 100 Cr. instead of 600 Cr.
8	Page No-26, Sl No-21	Dimensions & Weights W x H x D mm 364 x 139 x 195 Gross Weight (kg) 10.43	Request you to remove the Weight & Dimensions which seems to be Brand Specific As Dimensions & Weights varies from in different OEMs	no change
9	Page N0-26, Sl No-23	1. Manufacturer should be OMS: As per ISO 9001: 2015 EMS: As per ISO 14001:2015 ISO : 45001:2018 2. OEM should have own call centre for Service support, in India 3. OEM turnover should be more than 600Cr since last 3 years 22 O	Hope, that Make in India will be preferred & request you to Accept OEM turnover should be 200Cr since last 3 Years which will also align Tier 1 UPS OEM only.	. Please consider Rs Each year Rs 200 Cr. Turn over. Bidder request – Kindly consider OEM average Turn over for last 3-years as 100 Cr. instead of 600 Cr.
10	Page no-27, Sl No-1	Eaton/Schneider/Vertiv	Request you to Include AVO Make as well as being an Indian Originated Company AVO has been ranked as the No.1 Company in terms of Sales turnover & Post Sales Service Support as per Softdisk rating.	no change
11	Page No-27, Sl No-3	Advance battery management feature should be built in for prolonged battery life.	Request you to clarify on the same as BMS for each Battery will have huge commercial impact.	no change
12	Page No-27, Sl No-3	i)Voltage range 110 -300 V, Load dependent	Request you to amend the voltage range from 140-280V so as to have an cost affective solutions	no change
13	Page no-27, Sl No-14	1. OEM should have own call centre for Service support, no third party / outsourced arrangement 2. OEM turnover should be more than 600Cr since last 3 years 3. OEM should have manufacturing & product capability to produce >1MW of standalone capacity UPS system and have been supplying to customer in India under Make in India initiative.	Hope, that Make in India will be preferred & request you to Accept OEM turnover should be 200Cr since last 3 Years which will also align Tier 1 UPS OEM only.	no change
14	Page no-27, Sl No-16	1. Manufacturer should be OMS: As per ISO 9001: 2015 EMS: As per ISO 14001: 2015 ISO 45001:2018 2. OEM should have own call centre for Service support, no third party / outsourced arrangement 3. OEM turnover should be more than 600Cr since last 3 years	Hope, that Make in India will be preferred & request you to Accept OEM turnover should be 200Cr since last 3 Years which will also align Tier 1 UPS OEM only.	. Please consider Rs Each year Rs 200 Cr. Turn over. Bidder request – Kindly consider OEM average Turn over for last 3-years as 100 Cr. instead of 600 Cr.
15	Page N0-28, Sl No-1	1 Make Eaton/APC/Delta/Vertiv	Request you to Include AVO Make as well as being an Indian Originated Company AVO has been ranked as the No.1 Company in terms of Sales turnover & Post Sales Service Support as per Softdisk rating.	no change
16	Page no-28, Sl No-4	i)Voltage range 110 -275 VAC @ 50% load & 160-275 VAC @ 100% load 2. Manufacturer should be OMS: As per ISO 9001: 2015 EMS: As per ISO 14001: 2015 ISO 45001:2018 3. OEM should have own call centre for Service support, no third party / outsourced arrangement 4. OEM turnover should be more than 600Cr since last 3 years 5. OEM should have manufacturing & product capability to produce >1MW of standalone capacity UPS system and have been supplying to customer in India under Make in India initiative	Request you to amend the voltage range from 140-280V so as to have an cost affective solutions	no change
17	Page No-28, Sl No-16	1. Manufacturer should be OMS: As per ISO 9001: 2015 EMS: As per ISO 14001: 2015 ISO 45001:2018 2. OEM should have own call centre for Service support, no third party / outsourced arrangement 3. OEM turnover should be more than 600Cr since last 3 years	Hope, that Make in India will be preferred & request you to Accept OEM turnover should be 200Cr since last 3 Years which will also align Tier 1 UPS OEM only.	. Please consider Rs Each year Rs 200 Cr. Turn over. Bidder request – Kindly consider OEM average Turn over for last 3-years as 100 Cr. instead of 600 Cr.
18	page no-29, Sl No-3.1	Approved Make Eaton/ Vertiv / Schneider/Delta	Request you to Include AVO Make as well as being an Indian Originated Company AVO has been ranked as the No.1 Company in terms of Sales turnover & Post Sales Service Support as per Softdisk rating.	no change
19	Page N0-29, Sl No-11.8	Advanced Battery Management (ABM) 1. Battery recharge: After recharging batteries to full capacity, the charger will enter the rest mode to increase the battery lifetime according the ABM cycle. Hence, continuous float charging of the battery shall not be required if the ABM feature is selected. The active battery charger states are constant-current (charge mode), constant-voltage (float mode) and no-charge (rest mode). The ABM feature is user (or service) selectable. If ABM is not utilised, the UPS operates as a conventional float charger. 2. Battery Runtime Monitoring: UPS shall monitor batteries and provide status to end user of battery remaining capacity via front panel icon, remote communications, or both. Runtime calculations to be based on load demand and analysis of battery health. 3. Battery Health Monitoring: UPS shall periodically test and monitor battery health and provide warnings visually, audibly and/or remotely when battery capacity falls below 80% of original capacity. Battery testing may also be user initiated via front panel or serial communications.	Request you to clarify on the same as BMS for each Battery will have huge commercial impact.	no change
20	Page No-29, Sl No- 15.1	Manufacturer OMS: As per ISO 9001: 2015 EMS: As per ISO 14001: 2015 ISO 45001:2018 OEM should have own call centre for Service support, no third party / outsourced arrangement OEM turnover should be more than 600Cr since last 3 years	Hope, that Make in India will be preferred & request you to Accept OEM turnover should be 200Cr since last 3 Years which will also align Tier 1 UPS OEM only.	. Please consider Rs Each year Rs 200 Cr. Turn over. Bidder request – Kindly consider OEM average Turn over for last 3-years as 100 Cr. instead of 600 Cr.
18	Input	i)Voltage range 110 -300 V, Load dependent	Technical Specifications for Line Interactive 2 KVA UPS System We request you to kindly amend this clause as: 110-280 VAC @ 50% load, 176-280 VAC @100% load	no change
19	Output	ii)Harmonic distortion <3% (Linear Load), <5%(Nonlinear load)	We request you to kindly amend this clause as: <=3% for linear load, <=7% for non-linear load	no change
20	Efficiency	UPS should provide online double conversion efficiency >90% , provide Economy mode efficiency >97.5% and provide Battery mode efficiency >86% and should be certified from Bureau of Indian standard lab	We request you to kindly amend this clause as: 88%-Mains mode 85%- Battery mode	no change
21	Maintenance Bypass Switch	It should be inbuilt feature of the UPS	Technical Specifications for Line Interactive 10 KVA UPS System We request you to kindly amend this clause as: Internal/External MBS shall be provided	no change
22	Dimensions & Weights W x H x D mm	364 x 139 x 195	Technical Specifications for Line Interactive 1000VA UPS System We request you to kindly amend this clause as: 141 x 160 x 369	no change
23	Gross Weight (kg)	10.43	We request you to kindly amend this clause as: 10	no change
24	* Wire On/Off	On/Off through wire also	We request you to kindly amend this clause as: Through switch	no change
25	OEM Credential	OEM turnover should be more than 600Cr since last 3 years	We request you to consider OEM average Turn over for last 3-years as 100 Cr. instead of 600 Cr. against total bid value will be around less than 50 lakhs. So 100 Cr. as OEM Average turn over can be consider looking into total bid value. The above request consideration would certainly support and boost Govt. of India's "Make in India" initiatives. Additionally, If require we can give a couple of documents released by PMO office that work as guidelines to all ministries to adhere to the original spirit of "Public Procurement Policy (PPP)". As per Order Number 1(2)/1/2016-MA Issued By Ministry of Micro and Small & medium Enterprise's Relaxation of Norms For Start Up & MSME in Public procurement on Prior Experience.	. Please consider Rs Each year Rs 200 Cr. Turn over. Bidder request – Kindly consider OEM average Turn over for last 3-years as 100 Cr. instead of 600 Cr.