

FORMAT B.1					
Format for Technical Pre-Bid Queries					
Tender No		TPSODL/OT/2021-22/038			
Package Name		Rate Contract for Supply of Antivirus			
Sr. No.	Page No	Detailed Reference to TPSODL Technical Document. Please specify Document No / Clause No / Page No	Description as per Bid Document	Remarks - Query / Clarification	TPSODL Response
1	16	ANNEXURE-II Technical Specification	Antivirus software should be a Leader in the latest Gartner Quadrant for last 3 years. (as OEM consistency is only shown if they are in the position for 3-5 years)	Request you to modify the point for health competition "Proposed OEM should be positioned in the leader quadrant from latest published Gartner Magic quadrant report for Endpoint Protection or rated as champion in Canalis Global Cybersecurity Leadership Matrix 2021 or Rated "AA" in NSS Advanced Endpoint Protection Test".	As per RFP
2	16	ANNEXURE-II Technical Specification	Antivirus software should be Installable and configurable to latest OS such as Windows Server 2008 to 2019, Linux, UNIX and client operating system like windows 8.1 and 10 and Mac OS.	This point is favouring a particular vendor so request you to modify the point as " Antivirus software should be Installable and configurable to latest OS such as Windows Server 2008 to 2019, Linux and client operating system like windows 8.1 and 10 and Mac OS.	As per RFP
3	16	ANNEXURE-II Technical Specification	It should also support upcoming OS versions for next 5 years. Required patch/update should be provided by bidder/OEM.	It should also support upcoming OS versions for next 5 years. Required patch/update should be provided by bidder/OEM."	As per RFP
4	17	ANNEXURE-II Technical Specification	Solution should have at least and not limited to web filtering firewall protection (keyword, url, port based and etc), system health protection and performance boosting feature, anti-theft protection, ransomware attack protection, minimal power usage, load balancing and end user license transfer feature	This point is favouring a particular vendor so request you to modify the point as "Solution should have at least and not limited to web filtering firewall protection (Application, url, port based and etc), system health protection and performance boosting feature, anti-theft protection, ransomware attack protection, minimal power usage, load balancing and end user license transfer feature."	Clause removed
5	17	ANNEXURE-II Technical Specification	Should perform Boot & Rootkit scan and cleaning, Endpoint security solution should have capability of AV, Vulnerability protection, HIPS, Device control, virtual Patching and integrated DLP with pre and post machine learning execution for malware analysis for endpoints	DLP is a separate solution and it should not be the part of the endpoint security solution and this feature is specific to a particular vendor so request you to remove this point. It can be achieved by encryption as well. So please modify the point as " Should perform Boot & Rootkit scan and cleaning, Endpoint security solution should have capability of AV, Vulnerability protection, HIPS, Device control, virtual Patching and integrated DLP or Encryption with pre and post machine learning execution for malware analysis for endpoints	As per RFP
6	17	ANNEXURE-II Technical Specification	<ul style="list-style-type: none"> <li>Discover, Monitor and Prevent confidential data</li> </ul>	DLP is a separate solution and it should not be the part of the endpoint security solution and this feature is specific to a particular vendor so request you to remove this point. It can be achieved by encryption as well.	As per RFP
7	17	ANNEXURE-II Technical Specification	<ul style="list-style-type: none"> <li>Control Data on Email Client, Webmail, IM and Network protocol (FTP, HTTP/HTTPS)</li> </ul>	DLP is a separate solution and it should not be the part of the endpoint security solution and this feature is specific to a particular vendor so request you to remove this point.	As per RFP
8	18	ANNEXURE-II Technical Specification	<ul style="list-style-type: none"> <li>Customizable compliance templates.</li> </ul>	DLP is a separate solution and it should not be the part of the endpoint security solution and this feature is specific to a particular vendor so request you to remove this point.	As per RFP
9	18	ANNEXURE-II Technical Specification	Solution should support at least Windows 10, Windows Server 2008, 2012, 2016, RHEL 32 bit and 64 bit, CentOS, Debian, Ubuntu, AIX, HP-UX, Oracle Linux, and SUSE.	This point is favouring a particular vendor as "HP-UX" getting obsolete in the market hence vendors won't support "HP-UX". No vendor provide the full support on AIX and AIX platform as it	As per RFP
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12	18	ANNEXURE-II Technical Specification	Offered server security solution should be in recommended list as per latest IDC report on Server Security	Selection criteria should not be based on only one recommendation it should consider the other same level reports so request you to modify the point as "The Offered Solution should be among top four in IDC report for Server Security in any of last two published reports or The Offered Solution should be among top four in cloud workload security in Forrester or recommended vendor in Gartner peer insight " it will help identify the effective solution.	As per RFP
13		TPSODL/OT/2021-22/038/Technical Specification/ Point No.1/ Page No. 16	Antivirus software should be a Leader in the latest Gartner Quadrant for last 3 years. (as OEM consistency is only shown if they are in the position for 3-5 years).	No	As per RFP
14		TPSODL/OT/2021-22/038/Technical Specification/ Point No.31/ Page No. 17	Should perform Boot & Rootkit scan and cleaning, Endpoint security solution should have capability of AV, Vulnerability protection, HIPS, Device control, virtual Patching and integrated DLP with pre and post machine learning execution for malware analysis for endpoints	Yes, Partial Integrated DLP	As per RFP

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15		TPSODL/OT/2021-22/038/Technical Specification/ Point No.32/ Page No. 17	DLP functionality: <ul style="list-style-type: none"> <li>Discover, Monitor and Prevent confidential data</li> <li>Identifies process and software that try to steal data.</li> <li>Control access to USB, CD/DVD, external hard disk, removable disk, floppy, print screen, copy/paste etc.</li> <li>Content Filtering based on policies created using keywords, and regular expressions.</li> <li>Customizable compliance templates.</li> </ul>	Yes, Partial	As per RFP
16		TPSODL/OT/2021-22/038/Technical Specification/ Point No.42/ Page No. 18	Offered server security solution should be in recommended list as per latest IDC report on Server Security	No	As per RFP
17		The bidder shall submit the invoices on completion of Installation and Complete handing over.The payment shall be released within 45 days from the date of submission of Certified bills/Invoices.	80% Against delivery within 30 days and 20% Against Installation within 30 days of Installation.	This is due to marginalise the better discount Vendor can give	No Change.
18		Annexure II Page No.16	Antivirus software should be Installable and configurable to latest OS such as Windows Server 2008 to 2019, Linux, UNIX and client operating system like windows 8.1 and 10 and Mac OS. It should also support upcoming OS versions for next 5 years. Required patch/update should be provided by bidder/OEM.	Sir Please clarify, Can we Count "Windows Server 2008 to 2019, Linux, UNIX" under Server security ..?	Yes, all server class OS count under server security
19		Annexure II Page No.16	On-Access or Real - Time scanner (On - Access scanner should be able to scan all areas of the systems, including the file system, boot record, master boot record and memory, GUID Partition Table (GPT).	There is no point of scanning the file system, boot record, GPT after booting. So real time scan only work after booting. This is true for every Av. We check the boot record at the time of booting. So please remove the part "including the file system, boot record, master boot record , GUID Partition Table (GPT)."	As per RFP
20		Annexure II Page No.17	Solution should have at least and not limited to web filtering firewall protection (keyword, url, port based and etc), system health protection and performance boosting feature, anti-theft protection, ransomware attack protection, minimal power usage, load balancing and end user license transfer feature	Sir Need more clarity on this, What is load balancing? There is no load balancing in AV system. Please remove "load balancing". No OEM have this.	Clause removed
21	6	Annexure II , Page No.16	Antivirus software should be Installable and configurable to latest OS such as Windows Server 2008 to 2019, Linux, UNIX and client operating system like windows 8.1 and 10 and Mac OS.It should also support upcoming OS versions for next 5 years. Required patch/update should be provided by bidder/OEM.	Sir Please clarify, Can we Count "Windows Server 2008 to 2019, Linux, UNIX" under Server security ..?	Yes, all server class OS count under server security
22	10	Annexure II , Page No.16	On-Access or Real - Time scanner (On - Access scanner should be able to scan all areas of the systems, including the file system, boot record, master boot record and memory, GUID Partition Table (GPT).	There is no point of scanning the file system, boot record, GPT after booting. So real time scan only work after booting. This is true for every Av. We check the boot record at the time of booting. So please remove the part "including the file system, boot record, master boot record , GUID Partition Table (GPT)."	As per RFP
23	28	Annexure II , Page No.17	Solution should have at least and not limited to web filtering firewall protection (keyword, url, port based and etc), system health protection and performance boosting feature, anti-theft protection, ransomware attack protection, minimal power usage, load balancing and end user license transfer feature	Sir Need more clarity on this, What is load balancing? There is no load balancing in AV system. Please remove "load balancing". No OEM have this.	Clause removed