

## Annexure- III

NIT NO. : TPSODL/OT/2021-22/009

Package Name- Rate Contract for Rate Contract for Hiring Services of Commercial Vehicles in TPSODL,Odisha.

Sr. No.	Detailed Reference to TPSODL Technical Document. Please specify Document No / Clause No / Page No	Description as per Bid Document	Remarks - Query / Clarification	TPSODL Response
1	1.7 Qualification Criteria 1.7.2 Page-5	The Bidder must have three years' experience with knowledge to provide monthly hired commercial vehicles to reputed organization with one single order for minimum value of Rs. 50.0 Lakh and Total Orders for minimum value of Rupees 1.0 Crore during last Three years. Copy of Purchase Order / Customer Order of last three F. Y. i. e. 2018-19, 2019-20 & 2020-21 shall be submitted in this regard	1.We are new into supply of commercial vehicles to TPSODL from April 2021.Alredy giving 30 required vehicles to TPSODL on monthly agreement. Are we qualified? 2.We are a new suppliers of vechiles since last 3 months only so value of total order has not reached Rs.50.0 L	No change. Tender T&Cs will prevail.
2	1.7 Qualification Criteria 1.7.3 Page-5	The Bidder shall have at-least 45 nos. of LMV commercial vehicles in the name of their organization or owners name. Self-attested copy of RCs should be attached with technical bid.	Practically not possible for a single organisatin to own so many vehicles,all organisations hire required number of vehicles for other travel agencies or owners for running on hire.	No change. Tender T&Cs will prevail.
3	2.3 Price Variation Clause Page-17 Price Variation Clause 2.3.1 Page-17	The price revision shall be on completion of one year period only while renewing the contract for next year. <b>Only 50% price of base price</b> on start date of last contract shall be subject to revision, of which: 60% shall be considered for manpower cost and a fixed % increment shall be applicable.	Can't follow the logic. When entire expenses of the bidder is effected by price rise , why only 50% price of base prise should be considered for revision? Please clarify	Vehicle will be purchased on fixed cost basis with no escalation.Accordingly, mentioned PV clause shall be applicable.  No change. Tender T&Cs will prevail.
4	(Page-5, Sl no.1.7.2) Qualification Criteria	The Bidder must have three years' experience with knowledge to provide monthly hired commercial vehicles to reputed organization with one single order for minimum value of Rs. 50.0 Lakh	it is to intimate that work orders issued from different offices towards hiring of vehicle is placed only for a single vehicle. The maximum amount of Hire charges is Rs. 550/ da . So, the total amount for hiring charges per month is Rs.16,500 and annually it is Rs.1,98,000. So, a single order for hire charges is only Rs.2.00 lakhs. Therefore it is not possible to submit document for Rs. 50.00 lakhs for single order. But as per qualification criteria (Page-5, Sl no.1.7.2) in the above said tender, it is mentioned Rs. 50.00 lakhs in single order. So, it is requested to waive out/decrease the amount in the clause in the qualification criteria for participation in tender.	No change. Tender T&Cs will prevail.
5	SCOPE OF WORK & SLA Annexure VII Point No.7 Page No.26	Contractor must be the Owner of the vehicle & the vehicle should be registered on their name	No contractor can be owener of all vehicles given on rent. Norm is they hire vehicles from owners for specific period and time. The clause need to be redefined.	No change. Tender T&Cs will prevail.However, this is to clarify that  1. Minimum 45 no. of vehicles must be registered in the name of the firm. 2. Aggregation of vehicles is allowed wherein the Bidder/ Contractor can source vehicles registered in name of others and provide services but overall responsibility / accountability and management of services shall be borne by the Bidder/ Contractor

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6	SCOPE OF WORK & SLA Annexure VII Point No.37 Page No.29	Vendor will ensure to the driver that no wrong entry of mileage in log book is done. In case of any malpractice in recording of extra mileage over the actual use is noticed by us, penalty of 5 times of extra mileage will be levied and contract shall be ceased immediately without assigning anything in writing.	The vendor ensures and trains drivers for accurate data record. How ever it is pertinent that the first person taking ride of the day should check and verify log book entry	No change. Tender T&Cs will prevail.
7	SCOPE OF WORK & SLA Annexure VII Point No.43.11 Page No.32	Rash & unsafe driving	Please define parameter, all vehicles are permitted to drive up to 80 KM/H	No change. Tender T&Cs will prevail.
8			Would reverse auction be held for services contract like this?	TPSODL reserves the right to conduct the RA. Decision of TPSODL shall be binding on the BA
9			Please provide breakup of Non SUV Vehicles. Dzire and Bolero are all together different segment vehicles and thus we would need quantity of each type of vehicle to quote accordingly. How many vehicles are required for carrying ladders and who shall bear the cost of ladder?	Same has been clarified / modified.May please refer the revised BOQ in the published Corrigendum.
10			Kindly specify the number of working days in a month.	Vehicles will be required on every single day
11			45 vehicles registered in the name of the firm are required to fulfill the eligibility criteria set out in the tender as per the qualification criteria point No. 1.7. Point No. 7 of Annexure VII Scope of Work & SLA reads that contractor must be the owner of the vehicle & vehicle should be registered in their name. Kindly clarify if only vehicles registered in the name of the bidder will be accepted for deployment or aggregation of vehicles will also be allowed wherein the contractor can source vehicles registered in name of others and provide services but overall responsibility / accountability and management of services shall be borne by the contractor?	Yes, minimum 45 no. of vehicles must be registered in the name of the firm.  Aggregation of vehicles is allowed wherein the contractor can source vehicles registered in name of others and provide services but overall responsibility / accountability and management of services shall be borne by the contractor.
12	Enquiry 1:- 1.7.3		We are Delhi based Vendor and we wish to provide services in your company. Therefore we are participating and tender filling TPSODL/OT/2021-22/009 for hiring Commercial vehicles. For your information and record we have already awarded a contract from your company who is operating in Bhubaneswar and RC no 460000324 for one year for hiring vehicles.  We have some important enquiry in reference of your tender no. TPSODL/OT/2021-22/009 for hiring Commercial vehicles. We have 40-45 vehicles in our name but these vehicles are old models and all vehicles are registered in Delhi and NCR. As per tender enquiry vendor should provide vehicles 3 year old vehicle and running km 30000 km and vehicle condition is require good condition. As we told you that we are Delhi Base company, hence we can approach our business associate who operate service in Orissa but the vehicle will be registered in our business associate name not our name.	Minimum 45 no. of vehicles must be registered in the name of the firm.These might be old vehicles.  Vehicles to be supplied/ deployed as per guidelines stipulated in tender document.  Aggregation of vehicles is allowed wherein the contractor can source vehicles registered in name of others and provide services but overall responsibility / accountability and management of services shall be borne by the contractor.

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13	Enquiry 2:- 2.0	As per tender enquiry tender contract will be for 1 year. Further contract will extend based on service performance of BA. in your tender enquiry it is clearly mentioned that maximum 3 circles business award to BA not more then. Your total vehicle requirement is above 250. In any condition if more than 2 to 3 qualify your terms & condition, the vendor has to provide 80-90 vehicles.	<p>In this reference we will provide vehicles more than 100 above but all vehicles will be registered in our business associate name not our name. If you get any commitment from you for 5 years then we can buy 50 vehicles in our name but we need a written commitment because we have to invest a huge amount to buy a vehicle under contract.</p> <p>We do not have PF and ESI numbers, because our business is totally a business associate base. Therefore we do not apply.</p>	<p>Minimum 45 no. of vehicles must be registered in the name of the firm. These might be old vehicles.</p> <p>Vehicles to be supplied/ deployed as per guidelines stipulated in tender document.</p> <p><b>There is no commitment on no. of years. Tender T&amp;Cs will prevail.</b></p> <p>Aggregation of vehicles is allowed wherein the contractor can source vehicles registered in name of others and provide services but overall responsibility / accountability and management of services shall be borne by the contractor.</p> <p><b>PF and ESI shall be applicable as per tender T&amp;Cs. In case of sourcing of vehicle from others (in case of aggregation), that agency must also be adhering to PF &amp; ESI guidelines.</b></p>
14			<p>In your tender enquiry maximum 80 vehicles services are required with ladder. In this reference we request to provide permission from local police authority for our vehicles. Otherwise vehicle challan payment needs to reimburse</p>	<p>Commercial vehicle are authorized for ladder provisioning on the top. Ladder shall be in scope of BA. FRP ladder (02 folded- 12 mtr. length) is to be provided</p>